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February 14, 2025

Consolidated Financial Results for the Nine Months Ended December 31, 2024 (Under Japanese GAAP)

Company name: **HIRATA** Corporation

Listing: Tokyo Stock Exchange, Prime Market

Securities code: 6258

URL: https://www.hirata.co.jp/en/

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Scheduled date to commence dividend payments:

Preparation of supplementary material on financial results: Yes

Yes (for securities analysts, institutional Holding of financial results briefing:

investors, and the press)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2024 (from April 1, 2024 to **December 31, 2024)**

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales	S	Operating profit		Ordinary profit		Profit attributable to owners of parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2024	62,323	2.2	4,693	(20.5)	4,502	(26.2)	2,939	(36.7)
December 31, 2023	61,008	10.6	5,903	32.0	6,103	37.3	4,647	44.2

Note: Comprehensive income For the nine months ended December 31, 2024: ¥2,983 million [(45.5)%] For the nine months ended December 31, 2023: ¥5,470 million [4.0%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2024	283.74	=
December 31, 2023	447.50	-

Note: The amount of diluted earnings per share is not provided because there are no potential shares.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2024	131,196	66,240	50.3
March 31, 2024	130,787	65,302	49.7

Reference: Equity

> ¥65,992 million As of December 31, 2024: As of March 31, 2024: ¥65,027 million

2. Cash dividends

		Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2024	_	0.00	_	100.00	100.00	
Fiscal year ending March 31, 2025	_	0.00	_			
Fiscal year ending March 31, 2025 (Forecast)				120.00	120.00	

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sale	es	Operating 1	profit	Ordinary p	rofit	Profit attribu		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2025	89,000	7.4	6,400	5.8	6,200	(0.9)	4,200	(3.3)	405.38

Note: Revisions to the earnings forecasts most recently announced: Yes

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

Note: For details, please refer to "(3) Notes on quarterly consolidated financial statements (Notes on changes in accounting policies)" in "2. Quarterly consolidated financial statements and major notes" on page 9 of the Attached Materials.

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	10,756,090 shares
As of March 31, 2024	10,756,090 shares

(ii) Number of treasury shares at the end of the period

As of December 31, 2024	559,293 shares
As of March 31, 2024	369,003 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2024	10,360,543 shares
Nine months ended December 31, 2023	10,385,647 shares

Note: Number of treasury shares at the end of period includes the number of the Company's shares held by the trust account of the stock delivery trust for officers (60,100 shares as of March 31, 2024 and December 31, 2024).

- * Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit firm: Yes (voluntary)
- * Proper use of earnings forecasts, and other special matters

(Notes on forward-looking statements)

Forward-looking statements in this material, including earnings forecasts, are based on information currently available to the Company and on certain assumptions deemed reasonable. Actual results may differ significantly due to various factors. For the assumptions underlying the forecast, please refer to "(3) Explanation of future forecast information such as consolidated financial results forecasts" in "1. Overview of the operating results" on page 4 of the Attached Materials.

(Access to presentation materials and contents of the financial results briefing)

The Company will hold a financial results briefing for securities analysts, institutional investors, and the press on Tuesday, February 18, 2025.

The presentation materials of the financial results briefing will be posted on the Company's website.

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1. Overview of the operating results

(1) Overview of the operating results for the period under review

During the nine-month period, despite a gradual recovery trend, the overall sense of uncertainty regarding the economic situation surrounding the Group continued due to price developments and trends in financial and capital markets as a result of monetary policies in each country, increasing geopolitical risks from the prolonged situation in Ukraine and rising tensions in the Middle East, the future direction of tariff policies in the U.S., and other factors. In the U.S., personal consumption increased against the backdrop of favorable employment and income conditions, and capital investment remained firm. In Europe, despite the prolonged sluggishness in the manufacturing industry, personal consumption increased due to the easing of inflationary pressure and there was a gradual recovery trend, particularly in the service industry. In China, although exports increased, the economy continued to slow down due to a slump in the real estate market and a decrease in personal consumption. In Japan, capital investment remained firm against the backdrop of favorable corporate earnings. In addition, personal consumption remained firm due to favorable employment and income conditions, serving as a driving force in the economic recovery.

In this business environment, the Group has set forth four basic policies of "Business expansion in growth markets," "Strengthening competitiveness as a global company," "Strengthening ESG management initiatives," and "Realization of management in line with the new normal era" in its Mid-Term Management Plan (FY2022-FY2024), which will conclude at the end of the current fiscal year. In "Business expansion in growth markets," we are working to develop and improve facilities that are expected to be effective in mass production, establish standard modules, and improve production capacity through the promotion of digital transformation (DX) in order to sustainably increase earnings. In "Strengthening competitiveness as a global company," we are striving to reduce transportation costs, shorten lead times, and avoid trade risks through local production for local consumption by strengthening cooperation and collaboration with our overseas affiliates. In "Strengthening ESG management initiatives," we are promoting the Group's sustainability activities as company-wide initiatives while linking them to our medium- to long-term management strategies. In "Realization of management in line with the new normal era," we are promoting the use of emulators and the introduction of new information systems, aiming to realize the improvement of operational efficiency, the optimization of production methods, and the enhancement of quality.

During the nine-month period, net sales increased from the same period of the previous fiscal year due to firm sales of production equipment for electric vehicles (EVs) and production equipment for internal combustion engines in the automobile-related business, as well as due to an increase in sales of wafer transfer equipment in the semiconductor-related business. Profits decreased from the same period of the previous fiscal year due to a deterioration in profit margins in the semiconductor-related business and in other automatic labor-saving equipment. As a result, net sales for the nine-month period were \(\frac{4}{62,323}\) million (up 2.2% year on year), operating profit was \(\frac{4}{4,693}\) million (down 20.5% year on year), ordinary profit was \(\frac{4}{4,502}\) million (down 26.2% year on year), and profit attributable to owners of parent was \(\frac{4}{2,939}\) million (down 36.7% year on year).

Segment information is as follows.

(i) Automobile-related business

In the automobile-related business, while growth of demand in the EV market slowed down, sales of EV-related production equipment remained firm as the Group received orders for charging and discharging-related equipment for batteries on a continuing basis from the previous fiscal year, resulting in firm net sales and profits. In addition, sales of production equipment for internal combustion engines also remained strong, increasing from the same period of the previous year. As a result, net sales were \$30,061 million (up 12.0% year on year), and operating profit was \$2,688 million (up 40.2% year on year).

(ii) Semiconductor-related business

In the semiconductor-related business, sales of wafer transfer equipment remained firm amid recovering demand for semiconductors mainly due to the spread of generative AI (artificial intelligence). Profits decreased from the same period of the previous fiscal year due to a decrease in the number of highly profitable projects. As a result, net sales were \$21,409 million (up 6.4% year on year), and operating profit was \$2,544 million (down 30.3% year on year).

(iii) Other automatic labor-saving equipment

In other automatic labor-saving equipment, both sales and profits remained sluggish due to decreases in capital investment in the business related to flat panel displays (FPDs) goods and tires and other logistics-related items. As a result, net sales were \(\frac{4}{9}\),319 million (down 23.4% year on year), and operating loss was \(\frac{4}{5}25\) million (operating profit of \(\frac{4}{3}75\) million for the same period of the previous fiscal year).

(2) Overview of the financial position for the period under review

(Assets)

Total assets at the end of the third quarter of the current fiscal year increased \(\frac{4}40\)8 million from the end of the previous fiscal year to \(\frac{4}{131}\),196 million. The main breakdown was an increase of \(\frac{4}{2}\),023 million in trade receivables (notes and accounts receivable - trade, and contract assets, and electronically recorded monetary claims - operating), a decrease of \(\frac{4}{1}\),628 million in other current assets (consumption taxes refund receivable, etc.), and an increase of \(\frac{4}{1}\),091 million in inventories.

(Liabilities)

Liabilities decreased ¥529 million from the end of the previous fiscal year to ¥64,956 million. The main breakdown was an increase of ¥2,988 million in debt with interest (short-term borrowings and long-term borrowings), a decrease of ¥1,116 million in contract liabilities, and a decrease of ¥849 million in accounts payable - other.

(Net assets)

Net assets increased \$937 million from the end of the previous fiscal year to \$66,240 million. The main breakdown was an increase of \$1,894 million in retained earnings due to the recording of \$2,939 million in profit attributable to owners of parent and \$1,044 million in dividends paid, and a decrease of \$1,000 million due to purchase of treasury shares. As a result, the equity-to-asset ratio rose to \$0.3% from \$49.7% at the end of the previous fiscal year.

(3) Explanation of future forecast information such as consolidated financial results forecasts

Based on the financial results for the nine-month period and recent business performance trends, the Company has revised the earnings forecasts for the fiscal year ending March 31, 2025, announced on May 10, 2024. For details, please refer to the "Notice of Revisions to Full-Year Financial Results Forecasts" announced today (February 14, 2025).

2. Quarterly consolidated financial statements and major notes

(1) Quarterly consolidated balance sheet

		(Thousands of yen
	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	10,652,754	9,629,354
Notes and accounts receivable - trade, and contract	52 150 044	46 025 479
assets	52,159,944	46,935,478
Electronically recorded monetary claims - operating	7,344,709	14,592,465
Inventories	14,264,910	15,356,571
Other	4,143,135	2,514,297
Allowance for doubtful accounts	(11,402)	(10,347)
Total current assets	88,554,052	89,017,819
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	13,174,290	12,745,829
Machinery, equipment and vehicles, net	2,803,700	2,434,752
Tools, furniture and fixtures, net	1,277,267	1,054,486
Land	9,890,059	9,916,005
Construction in progress	292,393	454,007
Total property, plant and equipment	27,437,711	26,605,081
Intangible assets	, ,	, ,
Leasehold interests in land	25,781	25,781
Software	422,425	373,761
Other	456,657	659,419
Total intangible assets	904,864	1,058,962
Investments and other assets	,	7
Investment securities	2,731,411	2,561,437
Distressed receivables	1,077	1,090
Retirement benefit asset	9,653,995	10,472,168
Deferred tax assets	213,108	208,163
Other	1,733,926	1,704,816
Allowance for doubtful accounts	(442,219)	(433,016)
Total investments and other assets	13,891,299	14,514,659
Total non-current assets	42,233,874	42,178,703
Total assets	130,787,926	131,196,522

	As of March 31, 2024	As of December 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	5,200,295	5,612,202
Electronically recorded obligations - operating	4,716,702	4,134,956
Short-term borrowings	17,861,284	17,791,933
Current portion of long-term borrowings	9,692,490	11,835,192
Accounts payable - other	1,600,005	750,722
Accrued expenses	3,585,595	2,971,879
Income taxes payable	977,488	360,022
Contract liabilities	3,457,853	2,341,549
Provision for bonuses	160,848	160,871
Provision for bonuses for directors (and other officers)	124,667	99,306
Provision for product warranties	482,358	551,525
Provision for loss on construction contracts	120,137	17,687
Other	1,884,681	1,471,130
Total current liabilities	49,864,410	48,098,980
Non-current liabilities		
Long-term borrowings	9,477,093	10,391,754
Provision for share awards for directors (and other officers)	175,996	237,008
Deferred tax liabilities	1,971,065	2,433,776
Deferred tax liabilities for land revaluation	2,023,008	2,023,008
Other	1,973,964	1,771,813
Total non-current liabilities	15,621,128	16,857,360
Total liabilities	65,485,538	64,956,341
Net assets		, ,
Shareholders' equity		
Share capital	2,633,962	2,633,962
Capital surplus	14,319,556	14,319,556
Retained earnings	40,785,521	42,680,400
Treasury shares	(2,411,289)	(3,411,808)
Total shareholders' equity	55,327,751	56,222,112
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,235,771	1,117,606
Deferred gains or losses on hedges	(196,412)	(78,811)
Revaluation reserve for land	4,500,520	4,500,520
Foreign currency translation adjustment	2,208,403	2,386,528
Remeasurements of defined benefit plans	1,951,951	1,844,840
Total accumulated other comprehensive income	9,700,233	9,770,684
Non-controlling interests	274,402	247,384
Total net assets	65,302,388	66,240,181
Total liabilities and net assets	130,787,926	131,196,522
Town Inclinion and not appear	130,707,720	131,170,322

(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income

(Quarterly consolidated statement of income) (cumulative)

	-	(Thousands of y
	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Net sales	61,008,849	62,323,132
Cost of sales	47,177,965	49,140,208
Gross profit	13,830,884	13,182,924
Selling, general and administrative expenses	7,926,994	8,489,788
Operating profit	5,903,890	4,693,135
Non-operating income		
Interest income	22,308	25,017
Dividend income	37,737	29,339
Foreign exchange gains	73,791	-
Subsidy income	20,070	12,509
Rental income	109,509	101,890
Gain on sale of scrap metal	25,666	25,720
Other	30,121	59,284
Total non-operating income	319,205	253,761
Non-operating expenses		
Interest expenses	88,589	168,474
Foreign exchange losses	_	257,639
Other	30,671	18,526
Total non-operating expenses	119,260	444,640
Ordinary profit	6,103,834	4,502,257
Extraordinary income		
Gain on sale of non-current assets	2,590	39,100
Gain on sale of investment securities	582,367	_
Insurance claim income	_	20,701
Total extraordinary income	584,958	59,802
Extraordinary losses		
Loss on retirement of non-current assets	288	41,521
Loss on sale of non-current assets	135	211
Total extraordinary losses	424	41,733
Profit before income taxes	6,688,368	4,520,326
Income taxes	2,118,504	1,608,856
Profit	4,569,863	2,911,469
Loss attributable to non-controlling interests	(77,707)	(28,207
Profit attributable to owners of parent	4,647,571	2,939,676

(Quarterly consolidated statement of comprehensive income) (cumulative)

(Thousands of yen)

		()
	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Profit	4,569,863	2,911,469
Other comprehensive income		
Valuation difference on available-for-sale securities	234,479	(118,165)
Deferred gains or losses on hedges	(252,818)	117,601
Foreign currency translation adjustment	909,246	180,788
Remeasurements of defined benefit plans, net of tax	9,316	(108,584)
Total other comprehensive income	900,225	71,640
Comprehensive income	5,470,088	2,983,109
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,542,117	3,010,127
Comprehensive income attributable to non-controlling interests	(72,028)	(27,018)

(3) Notes on quarterly consolidated financial statements (Notes on changes in accounting policies)

(Application of "Accounting Standard for Current Income Taxes" and other relevant ASBJ regulations)

The Company has applied the "Accounting Standard for Current Income Taxes" (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022; the "Revised Accounting Standard of 2022") and other relevant ASBJ regulations from the beginning of the first quarter of the current fiscal year.

Revisions to categories for recording current income taxes (taxation on other comprehensive income) conform to the transitional treatment in the proviso of paragraph 20-3 of the Revised Accounting Standard of 2022 and the transitional treatment in the proviso of paragraph 65-2 (2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022). This change in accounting policies has no impact on the quarterly consolidated financial statements.

(Notes on segment information, etc.)

- Nine months ended December 31, 2023
 - 1. Information on the amount of net sales and profit or loss by reportable segment and information on the decomposition of revenue

(Thousands of					ousands of yen)	
	Reportable segments			Others		
	Automobile- related business	Semiconductor- related business	Other automatic labor-saving equipment	Total	(Note)	Total
Net sales						
Goods or services transferred at a point in time	2,148,419	16,286,147	4,031,536	22,466,102	1,379,406	23,845,508
Goods or services transferred over time	24,694,495	3,840,824	8,143,276	36,678,596	470,044	37,148,641
Revenue from contracts with customers	26,842,914	20,126,972	12,174,812	59,144,698	1,849,451	60,994,149
Other revenue	-	-	-	-	14,700	14,700
Sales to external customers	26,842,914	20,126,972	12,174,812	59,144,698	1,864,151	61,008,849
Intersegment sales and transfers	-	-	-	-	412	412
Total	26,842,914	20,126,972	12,174,812	59,144,698	1,864,563	61,009,262
Segment profit (loss)	1,917,783	3,652,310	375,615	5,945,709	(45,239)	5,900,470

The "Others" classification is a segment that is not included in reportable segments and includes the solar power generation related operations and the point and customer management system related operations of the Company's subsidiary.

2. Difference between the total amount of profit or loss of reportable segments and the amount recorded in the quarterly consolidated statement of income, and the main details of the difference (matters concerning variance adjustment)

(Thousands of yen)

Profit	Amount
Reportable segment total	5,945,709
Profit of the "Others" classification	(45,239)
Elimination of intersegment transactions	3,420
Operating profit in the quarterly consolidated statement of income	5,903,890

- II Nine months ended December 31, 2024
 - 1. Information on the amount of net sales and profit or loss by reportable segment and information on the decomposition of revenue

(Thousands of yen)

	Automobile- related business related bus			Others (Note)	Total	
Net sales						
Goods or services transferred at a point in time	1,722,741	19,035,582	4,172,704	24,931,027	1,194,639	26,125,666
Goods or services transferred over time	28,339,011	2,373,972	5,147,158	35,860,142	322,823	36,182,965
Revenue from contracts with customers	30,061,753	21,409,555	9,319,862	60,791,170	1,517,462	62,308,632
Other revenue	-	-	-	-	14,500	14,500
Sales to external customers	30,061,753	21,409,555	9,319,862	60,791,170	1,531,962	62,323,132
Intersegment sales and transfers	-	-	-	-	407	407
Total	30,061,753	21,409,555	9,319,862	60,791,170	1,532,369	62,323,540
Segment profit (loss)	2,688,153	2,544,106	(525,054)	4,707,205	(17,489)	4,689,715

Note: The "Others" classification is a segment that is not included in reportable segments and includes the solar power generation related operations and the point and customer management system related operations of the Company's subsidiary.

2. Difference between the total amount of profit or loss of reportable segments and the amount recorded in the quarterly consolidated statement of income, and the main details of the difference (matters concerning variance adjustment)

(Thousands of yen)

	(Thousands of yen)
Profit	Amount
Reportable segment total	4,707,205
Profit of the "Others" classification	(17,489)
Elimination of intersegment transactions	3,420
Operating profit in the quarterly consolidated statement of income	4,693,135

(Notes when there is a significant change in the amount of shareholders' equity)

The Company purchased 190,200 treasury shares in accordance with a resolution of the Board of Directors meeting held on November 8, 2024.

As a result, including acquisitions through purchase of shares less than one unit, treasury shares increased by \$1,000,519 thousand to \$3,411,808 thousand at the end of the third quarter of the current fiscal year.

(Notes on going concern assumption)

Not applicable.

(Notes on quarterly consolidated statement of cash flows)

Quarterly consolidated statement of cash flows has not been prepared for the nine months ended December 31, 2024. Depreciation for the nine months ended December 31, 2023 and 2024 is as follows.

		(Thousands of yen)
	Nine months ended	Nine months ended
	December 31, 2023	December 31, 2024
Depreciation	1,308,045	1,455,135

(Significant subsequent events)

(Share split and partial amendment of the Articles of Incorporation relating to the share split)

The Company resolved, at the Board of Directors meeting held on February 14, 2025, to conduct a share split and partially amend its Articles of Incorporation relating to the share split. For details, please refer to "Notice Regarding Share Split and Partial Amendments to the Articles of Incorporation in Connection with the Share Split" announced on February 14, 2025.

3. Supplementary Information

Status of production, orders received, and sales

(1) Production results

The table below shows production results by segment in the nine-month period.

Name of segment	Nine months ended December 31, 2024 (Thousands of yen)	Year-on-year (%)
Automobile-related business	30,531,402	112.1
Semiconductor-related business	23,462,604	112.9
Other automatic labor-saving equipment	9,316,701	74.9
Others	1,503,291	77.8
Total	64,814,001	103.9

Note: Amounts are based on selling prices and manufacturing costs before intersegment transfers.

(2) Orders received

The table below shows orders received by segment in the nine-month period.

Name of segment	Orders received (Thousands of yen)	Year-on-year (%)	Order backlog (Thousands of yen)	Year-on-year (%)
Automobile-related business	27,863,915	98.0	36,952,457	111.2
Semiconductor-related business	21,695,291	110.3	19,756,066	92.7
Other automatic labor-saving equipment	7,741,449	64.1	4,716,889	59.5
Others	1,658,153	92.1	614,972	117.2
Total	58,958,809	95.1	62,040,385	98.5

Note: Amounts are based on selling prices.

(3) Sales results

The table below shows sales results by segment in the nine-month period.

Name of segment	Nine months ended December 31, 2024 (Thousands of yen)	Year-on-year (%)
Automobile-related business	30,061,753	112.0
Semiconductor-related business	21,409,555	106.4
Other automatic labor-saving equipment	9,319,862	76.6
Others	1,531,962	82.2
Total	62,323,132	102.2

Note: Intersegment transactions are offset and eliminated.