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May 10, 2024

Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Under Japanese GAAP)

Company name: HIRATA Corporation
Listing: Tokyo Stock Exchange, Prime Market
Securities code: 6258
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Scheduled date of annual general meeting of shareholders: June 25, 2024
Scheduled date to commence dividend payments: June 6, 2024
Scheduled date to file annual securities report: June 26, 2024
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: Yes (for securities analysts, institutional investors, and the press)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	82,839	5.6	6,047	2.2	6,259	7.9	4,344	1.7
March 31, 2023	78,443	16.9	5,920	53.5	5,802	36.3	4,269	59.2

Note: Comprehensive income For the fiscal year ended March 31, 2024: ¥6,649 million [25.2%]
For the fiscal year ended March 31, 2023: ¥5,311 million [58.1%]

Fiscal year ended	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
March 31, 2024	418.27	—	7.0	5.1	7.3
March 31, 2023	411.23	411.21	7.5	5.4	7.5

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended March 31, 2024: ¥— million

For the fiscal year ended March 31, 2023: ¥— million

Note: The amount of diluted earnings per share in the fiscal year ended March 31, 2024 is not provided because there are no potential shares.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	130,787	65,302	49.7	6,260.46
March 31, 2023	114,522	59,575	51.7	5,699.01

Reference: Equity

As of March 31, 2024: ¥65,027 million

As of March 31, 2023: ¥59,179 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2024	(4,592)	(2,233)	5,866	10,652
March 31, 2023	(5,687)	(2,057)	5,101	11,134

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2023	–	0.00	–	90.00	90.00	940	21.9	1.6
Fiscal year ended March 31, 2024	–	0.00	–	100.00	100.00	1,044	23.9	1.7
Fiscal year ending March 31, 2025 (Forecast)	–	0.00	–	120.00	120.00		26.5	

Note: Total cash dividends for the fiscal year ended March 31, 2024 include dividends of ¥6,010 thousand for shares of the Company held by Sumitomo Mitsui Trust Bank, Limited (Trust Account) (Re-trust trustee: Custody Bank of Japan, Ltd. (Trust Account)) as the trust assets of a “Director Stock Ownership Plan.”

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2025	100,000	20.7	7,500	24.0	7,300	16.6	4,700	8.2	452.53

* **Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None
- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	10,756,090 shares
As of March 31, 2023	10,756,090 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2024	369,003 shares
As of March 31, 2023	371,852 shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2024	10,386,010 shares
Fiscal year ended March 31, 2023	10,383,319 shares

Note: Treasury shares at the end of the period include the number of the Company's shares held by the trust account of the stock delivery trust for officers (63,000 shares for the fiscal year ended March 31, 2023; 60,100 shares for the fiscal year ended March 31, 2024).

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
March 31, 2024	64,310	6.8	3,881	(5.5)	3,971	(13.8)	2,740	(21.0)
March 31, 2023	60,195	11.0	4,107	37.9	4,609	33.5	3,469	63.8

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2024	263.82	—
March 31, 2023	334.14	334.13

Note: The amount of diluted earnings per share in the fiscal year ended March 31, 2024 is not provided because there are no potential shares.

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	106,070	51,282	48.3	4,937.14
March 31, 2023	94,338	49,279	52.2	4,745.63

Reference: Equity

As of March 31, 2024: ¥51,282 million

As of March 31, 2023: ¥49,279 million

2. Non-consolidated earnings forecasts for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Ordinary profit		Profit		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2025	76,000	18.2	6,400	61.1	4,400	60.6	423.65

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

(Notes on forward-looking statements)

Forward-looking statements in this material, including earnings forecasts, are based on information currently available to the Company and on certain assumptions deemed reasonable. Actual results may differ significantly due to various factors. For the assumptions underlying the forecast, please refer to “(4) Future outlook” in “1. Overview of the operating results” on page 4 of the Attached Materials.

(Access to presentation materials and contents of the financial results briefing)

The Company will hold a financial results briefing for securities analysts, institutional investors, and the press on Wednesday, May 15, 2024.

The presentation materials of the financial results briefing will be posted on the Company’s website.

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1. Overview of the operating results

(1) Overview of the operating results for the fiscal year under review

During the current fiscal year, the economic situation surrounding the Group remained uncertain, with the prolonged impact of geopolitical risks in the Ukraine and the Middle East, rising costs due to high prices and tight labor supply and demand, and the effects of worldwide monetary tightening policies and exchange rate fluctuations. In the U.S., personal consumption supported the economy against the backdrop of favorable employment and income conditions. In Europe, both domestic and overseas demand remained sluggish due to monetary tightening and the slowdown in overseas economies. In China, the real estate recession and other factors have led to a continued economic slowdown. In Japan, capital investment remained firm due to labor shortages and a pickup in external demand. In addition, the income environment showed a gradual improving trend against the backdrop of favorable corporate earnings and rising prices.

In this business environment, the Group has entered the second year of its Mid-Term Management Plan (FY2022–FY2024), and implemented a variety of measures to further accelerate efforts towards “Business expansion in growth markets,” “Strengthening competitiveness as a global company,” “Strengthening ESG management initiatives,” and “Realization of management in line with the new normal era.”

During the current fiscal year, orders received from electric vehicle (EV)-related manufacturers were strong, and the semiconductor-related cost of sales ratio improved, particularly for silicon wafer transfer equipment. As a result, net sales for the current fiscal year were ¥82,839 million (up 5.6% year on year), operating profit was ¥6,047 million (up 2.2% year on year), ordinary profit was ¥6,259 million (up 7.9% year on year), and profit attributable to owners of parent was ¥4,344 million (up 1.7% year on year).

Segment information is as follows.

(i) Automobile-related business

In the automobile-related business, both net sales and profits remained firm due to firm EV-related capital investment from automobile manufacturers. As a result, net sales were ¥36,984 million (up 22.1% year on year), and operating profit was ¥1,651 million (up 5.9% year on year).

(ii) Semiconductor-related business

In the semiconductor-related business, although net sales of silicon wafer transfer equipment remained firm, net sales of substrate transfer equipment and other equipment declined. On the other hand, profits exceeded those of the previous fiscal year due to an improvement in the cost of sales ratio. As a result, net sales were ¥27,390 million (down 5.4% year on year), and operating profit was ¥4,450 million (up 29.2% year on year).

(iii) Other automatic labor-saving equipment

In the other automatic labor-saving equipment, net sales and profits related to organic electroluminescence (organic EL) and home appliances declined. As a result, net sales were ¥16,083 million (down 5.1% year on year), and operating profit was ¥119 million (down 87.1% year on year).

(2) Overview of the financial position for the fiscal year under review

(Assets)

Total assets at the end of the current fiscal year of the Group increased ¥16,265 million from the end of the previous fiscal year to ¥130,787 million. The main breakdown was an increase of ¥8,068 million in trade receivables (notes receivable - trade, electronically recorded monetary claims - operating, accounts receivable - trade, and contract assets), an increase of ¥3,135 million in property, plant and equipment due to investment in testing and analysis equipment, expansion of the Shichijo Plant and reconstruction of the Kansai Plant, and an increase of ¥3,471 million in retirement benefit asset.

(Liabilities)

Liabilities increased ¥10,538 million from the end of the previous fiscal year to ¥65,485 million. The main breakdown was a decrease of ¥1,850 million in trade payables (notes and accounts payable - trade and electronically recorded obligations - operating), an increase of ¥7,273 million in debt with interest (short-term borrowings and long-term borrowings), and an increase of ¥1,221 million in deferred tax liabilities.

(Net assets)

Net assets increased ¥5,726 million from the end of the previous fiscal year to ¥65,302 million. The main breakdown was an increase of ¥3,403 million in retained earnings due to the recording of ¥4,344 million in profit attributable to owners of parent and ¥940 million in dividends paid, an increase of ¥567 million in valuation difference on available-for-sale securities due to an increase in the price of shares held, and an increase of ¥1,712 million in remeasurements of defined benefit plans. As a result, the equity-to-asset ratio fell to 49.7% from 51.7% at the end of the previous fiscal year.

(3) Overview of the cash flows for the fiscal year under review

Cash and cash equivalents (hereinafter referred to as “cash”) at the end of the current fiscal year decreased ¥481 million from the end of the previous fiscal year to ¥10,652 million.

(Cash flows from operating activities)

Net cash used in operating activities amounted to ¥4,592 million (compared with ¥5,687 million used in the previous fiscal year). Main factors were an increase of ¥6,972 million in accounts receivable - trade, and contract assets due to an increase in net sales, and a decrease of ¥3,013 million in trade payables, against profit before income taxes of ¥6,762 million.

(Cash flows from investing activities)

Net cash used in investing activities totaled ¥2,233 million (compared with ¥2,057 million used in the previous fiscal year), mainly due to ¥2,853 million used in purchase of property, plant and equipment.

(Cash flows from financing activities)

Net cash provided by financing activities amounted to ¥5,866 million (compared with ¥5,101 million provided in the previous fiscal year). Main factors included an increase of ¥5,221 million in short-term borrowings due to increased demand for cash as a result of higher production, proceeds from long-term borrowings of ¥13,600 million, and repayments of long-term borrowings of ¥11,575 million.

(Reference) Trends in cash flow indicators

	Fiscal year ended March 31, 2020	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Equity-to-asset ratio (%)	54.4	55.5	54.8	51.7	49.7
Equity-to-asset ratio based on market value (%)	56.0	76.7	56.3	62.1	62.3
Ratio of debt with interest to cash flow (year)	1.8	27.1	–	–	–
Interest coverage ratio (times)	146.8	10.9	–	–	–

Notes: 1. All indicators are calculated using the following formulas based on consolidated financial figures.

Equity-to-asset ratio: Total shareholder's equity / Total assets

Equity-to-asset ratio based on market value: Market capitalization / Total assets

Ratio of debt with interest to cash flow: Debt with interest / Operating cash flows

Interest coverage ratio: Operating cash flows / Interest payment

2. Market capitalization is calculated based on the number of shares outstanding excluding treasury shares.
3. Ratios of debt with interest to cash flow and interest coverage ratios for the fiscal year ended March 31, 2022, fiscal year ended March 31, 2023 and the fiscal year ended March 31, 2024 are not shown respectively because each operating cash flow was negative.
4. Operating cash flows and interest payments are taken from "Cash flows from operating activities" and "Interest paid" as reported in the consolidated statement of cash flows.

(4) Future outlook

With regard to the outlook for the next fiscal year, it remains difficult to dismiss the uncertainties shrouding the economic outlook due to the economic downside risk caused by worldwide monetary tightening, the impact of exchange rate fluctuations, the sluggish Chinese economy, the prolonged situation in Ukraine, and increasing geopolitical risks surrounding the Middle East region.

In the automobile-related business, the shift to EVs associated with carbon neutrality is expected to slow down. However, the Group has the production capacity and track record to meet various demands, and we expect to continue to receive orders associated with capital investment in the entire automotive market, including internal combustion systems. In the semiconductor-related business, demand for semiconductors for automotive applications is expected to continue to grow. We also expect the demand to recover due to the rapid growth of generative AI. In the other automatic labor-saving equipment, capital investment is expected mainly in the business related to home appliance and flat panel displays (FPDs) goods.

Under these circumstances, the Group will strive to pass on the price increases in raw materials to orders received, reduce the cost of sales ratio by improving production proficiency for large projects, increase investment in human resources and production capacity, and develop and receive orders for mass production projects in order to expand business in growing markets. Moreover, to strengthen our competitiveness as a global company, we will reinforce cooperation among Group companies and focus on building relationships with customers and suppliers at our overseas bases. Furthermore, aiming to strengthen ESG management initiatives as a way of enhancing corporate value, we will promote sustainability activities by establishing a Group sustainability promotion system, setting targets corresponding to materiality, and formulating a mid- to long-term action plan. We will also actively work to realize management in line with the new normal era by utilizing new core business information systems and emulators.

For the fiscal year ending March 31, 2025, we are forecasting net sales of ¥100.0 billion (up 20.7% year on year), operating profit of ¥7.5 billion (up 24.0% year on year), ordinary profit of ¥7.3 billion (up 16.6% year on year) and profit attributable to owners of parent of ¥4.7 billion (up 8.2% year on year).

The consolidated forecasts are based on information currently available to the Company and actual results may differ from the forecasts due to various factors.

(5) Basic policy on profit distribution and dividends for the current and next fiscal years

In order to enable agile distribution of profits to shareholders, the Company's Articles of Incorporation stipulate that the Board of Directors may determine the distribution of surplus and other matters by resolution of the Board of Directors in accordance with each item of Article 459, Paragraph 1 of the Companies Act.

The Company considers the return of profits to shareholders to be one of its highest management priorities, and while strengthening its financial position and considering the consolidated performance and future business development, the Company strives to maintain a stable and continuous dividend payout ratio of 20% or more on a consolidated basis as a general guideline.

As for the annual dividends for the current fiscal year, the Company decided to pay ¥100 per share with payment commencing from June 6, 2024 at the Board of Directors meeting held on May 10, 2024 after comprehensively considering the aforementioned basic policy and the business environment in which the Company is operating.

As for the annual dividends forecast for the next fiscal year, the Company expects to pay ¥120 per share as a year-end dividend.

The Company's Articles of Incorporation stipulate that "the record date for year-end dividends shall be March 31 of each year," "the record date for interim dividends shall be September 30 of each year," and "in addition to the preceding two paragraphs, the Company may determine a record date for the distribution of surplus." However, since the relationship between interim results and fiscal year results is low due to the make-to-order production system, the Company's basic policy is to pay year-end dividends once a year as a general rule.

The Company will effectively utilize internal reserve funds to respond to future changes in the business environment and for business growth, such as business expansion in the growth market, biological genetic resources business (mainly plant genetic resources), and flexible M&As.

2. Basic approach to the selection of accounting standards

For the time being, the Group's policy is to prepare its consolidated financial statements in accordance with Japanese GAAP, taking into consideration the comparability of the consolidated financial statements from period to period.

The Company's policy is to take appropriate action with respect to the timing of IFRS application, etc., while taking into consideration various circumstances.

3. Consolidated financial statements and major notes

(1) Consolidated balance sheet

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	11,134,387	10,652,754
Notes receivable - trade	125,707	94,509
Electronically recorded monetary claims - operating	8,463,652	7,344,709
Accounts receivable - trade	14,395,924	11,959,753
Contract assets	28,450,651	40,105,680
Inventories	14,219,410	14,264,910
Other	2,875,248	4,143,135
Allowance for doubtful accounts	(9,751)	(11,402)
Total current assets	79,655,230	88,554,052
Non-current assets		
Property, plant and equipment		
Buildings and structures	20,354,883	23,352,587
Accumulated depreciation	(9,466,563)	(10,178,296)
Buildings and structures, net	10,888,319	13,174,290
Machinery, equipment and vehicles	6,111,502	7,557,547
Accumulated depreciation	(4,283,035)	(4,753,846)
Machinery, equipment and vehicles, net	1,828,466	2,803,700
Tools, furniture and fixtures	3,586,210	4,349,157
Accumulated depreciation	(2,738,772)	(3,071,889)
Tools, furniture and fixtures, net	847,437	1,277,267
Land	9,850,292	9,890,059
Construction in progress	887,729	292,393
Total property, plant and equipment	24,302,245	27,437,711
Intangible assets		
Leasehold interests in land	25,781	25,781
Software	434,557	422,425
Other	289,491	456,657
Total intangible assets	749,829	904,864
Investments and other assets		
Investment securities	2,328,139	2,731,411
Distressed receivables	1,019	1,077
Retirement benefit asset	6,182,143	9,653,995
Deferred tax assets	239,430	213,108
Other	1,389,633	1,733,926
Allowance for doubtful accounts	(324,884)	(442,219)
Total investments and other assets	9,815,482	13,891,299
Total non-current assets	34,867,558	42,233,874
Total assets	114,522,788	130,787,926

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	6,966,957	5,200,295
Electronically recorded obligations - operating	4,800,696	4,716,702
Short-term borrowings	12,612,145	17,861,284
Current portion of long-term borrowings	9,407,156	9,692,490
Accounts payable - other	942,786	1,600,005
Accrued expenses	3,276,392	3,585,595
Income taxes payable	781,179	977,488
Contract liabilities	3,033,178	3,457,853
Provision for bonuses	88,247	160,848
Provision for bonuses for directors (and other officers)	123,306	124,667
Provision for product warranties	376,614	482,358
Provision for loss on construction contracts	138,227	120,137
Other	646,237	1,884,681
Total current liabilities	43,193,125	49,864,410
Non-current liabilities		
Long-term borrowings	7,738,188	9,477,093
Provision for share awards for directors (and other officers)	125,514	175,996
Deferred tax liabilities	749,791	1,971,065
Deferred tax liabilities for land revaluation	2,023,008	2,023,008
Other	1,117,516	1,973,964
Total non-current liabilities	11,754,017	15,621,128
Total liabilities	54,947,143	65,485,538
Net assets		
Shareholders' equity		
Share capital	2,633,962	2,633,962
Capital surplus	14,319,556	14,319,556
Retained earnings	37,381,654	40,785,521
Treasury shares	(2,429,350)	(2,411,289)
Total shareholders' equity	51,905,823	55,327,751
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	668,114	1,235,771
Deferred gains or losses on hedges	198,362	(196,412)
Revaluation reserve for land	4,500,520	4,500,520
Foreign currency translation adjustment	1,667,364	2,208,403
Remeasurements of defined benefit plans	239,726	1,951,951
Total accumulated other comprehensive income	7,274,089	9,700,233
Non-controlling interests	395,732	274,402
Total net assets	59,575,645	65,302,388
Total liabilities and net assets	114,522,788	130,787,926

(2) Consolidated statement of income and consolidated statement of comprehensive income
(Consolidated statement of income)

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	78,443,846	82,839,457
Cost of sales	62,604,466	65,044,905
Gross profit	15,839,379	17,794,552
Selling, general and administrative expenses	9,919,170	11,746,641
Operating profit	5,920,209	6,047,910
Non-operating income		
Interest income	33,406	28,748
Dividend income	63,164	62,549
Foreign exchange gains	–	47,858
Subsidy income	223,864	26,736
Rental income	117,447	144,378
Gain on sale of scrap metal	45,497	33,609
Other	62,484	47,604
Total non-operating income	545,864	391,485
Non-operating expenses		
Interest expenses	86,956	123,531
Foreign exchange losses	515,928	–
Commitment fees	6,881	16,602
Other	53,325	39,884
Total non-operating expenses	663,091	180,018
Ordinary profit	5,802,982	6,259,377
Extraordinary income		
Gain on sale of non-current assets	15,061	10,717
Gain on sale of investment securities	78,769	582,367
Insurance claim income	–	412,943
Total extraordinary income	93,831	1,006,028
Extraordinary losses		
Loss on retirement of non-current assets	12,918	14,621
Loss on sale of non-current assets	22,638	138
Impairment losses	–	138,277
Loss on transportation accident	–	349,725
Total extraordinary losses	35,556	502,761
Profit before income taxes	5,861,257	6,762,644
Income taxes - current	1,560,594	2,153,483
Income taxes - deferred	71,253	414,194
Total income taxes	1,631,847	2,567,678
Profit	4,229,410	4,194,966
Loss attributable to non-controlling interests	(40,559)	(149,222)
Profit attributable to owners of parent	4,269,969	4,344,188

(Consolidated statement of comprehensive income)

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	4,229,410	4,194,966
Other comprehensive income		
Valuation difference on available-for-sale securities	213,965	567,656
Deferred gains or losses on hedges	436,541	(394,775)
Foreign currency translation adjustment	754,321	547,675
Remeasurements of defined benefit plans, net of tax	(322,721)	1,733,481
Total other comprehensive income	1,082,106	2,454,037
Comprehensive income	5,311,516	6,649,004
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,347,846	6,770,333
Comprehensive income attributable to non-controlling interests	(36,330)	(121,329)

(3) Consolidated statement of changes in equity

Previous fiscal year (from April 1, 2022 to March 31, 2023)

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income	
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges
Balance at beginning of period	2,633,962	14,309,592	33,747,543	(2,452,359)	48,238,738	454,149	(238,178)
Changes during period							
Dividends of surplus			(679,000)		(679,000)		
Profit attributable to owners of parent			4,269,969		4,269,969		
Purchase of treasury shares				(269)	(269)		
Disposal of treasury shares				23,278	23,278		
Gain on disposal of treasury shares		9,964			9,964		
Reversal of revaluation reserve for land			43,142		43,142		
Net changes in items other than shareholders' equity					-	213,965	436,541
Total changes during period	-	9,964	3,634,111	23,009	3,667,085	213,965	436,541
Balance at end of period	2,633,962	14,319,556	37,381,654	(2,429,350)	51,905,823	668,114	198,362

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	4,543,663	923,814	555,905	6,239,354	28,353	432,062	54,938,509
Changes during period							
Dividends of surplus							(679,000)
Profit attributable to owners of parent							4,269,969
Purchase of treasury shares							(269)
Disposal of treasury shares							23,278
Gain on disposal of treasury shares							9,964
Reversal of revaluation reserve for land							43,142
Net changes in items other than shareholders' equity	(43,142)	743,550	(316,179)	1,034,734	(28,353)	(36,330)	970,050
Total changes during period	(43,142)	743,550	(316,179)	1,034,734	(28,353)	(36,330)	4,637,135
Balance at end of period	4,500,520	1,667,364	239,726	7,274,089	-	395,732	59,575,645

Current fiscal year (from April 1, 2023 to March 31, 2024)

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income	
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges
Balance at beginning of period	2,633,962	14,319,556	37,381,654	(2,429,350)	51,905,823	668,114	198,362
Changes during period							
Dividends of surplus			(940,322)		(940,322)		
Profit attributable to owners of parent			4,344,188		4,344,188		
Purchase of treasury shares				(353)	(353)		
Disposal of treasury shares				18,415	18,415		
Net changes in items other than shareholders' equity					-	567,656	(394,775)
Total changes during period	-	-	3,403,866	18,061	3,421,927	567,656	(394,775)
Balance at end of period	2,633,962	14,319,556	40,785,521	(2,411,289)	55,327,751	1,235,771	(196,412)

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	4,500,520	1,667,364	239,726	7,274,089	395,732	59,575,645
Changes during period						
Dividends of surplus						(940,322)
Profit attributable to owners of parent						4,344,188
Purchase of treasury shares						(353)
Disposal of treasury shares						18,415
Net changes in items other than shareholders' equity		541,038	1,712,225	2,426,144	(121,329)	2,304,815
Total changes during period	-	541,038	1,712,225	2,426,144	(121,329)	5,726,742
Balance at end of period	4,500,520	2,208,403	1,951,951	9,700,233	274,402	65,302,388

(4) Consolidated statement of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit before income taxes	5,861,257	6,762,644
Depreciation	1,494,281	1,813,969
Increase (decrease) in allowance for doubtful accounts	(165,599)	106,964
Increase (decrease) in provision for bonuses	6,003	65,716
Increase (decrease) in provision for bonuses for directors (and other officers)	4,909	1,361
Increase (decrease) in provision for product warranties	114,442	90,661
Increase (decrease) in provision for loss on construction contracts	(198,845)	(18,091)
Increase (decrease) in provision for share awards for directors (and other officers)	65,138	68,554
Increase (decrease) in retirement benefit asset and liability	(955,605)	(969,368)
Interest and dividend income	(96,571)	(91,297)
Interest expenses	86,956	123,531
Foreign exchange losses (gains)	32,240	121,529
Loss (gain) on sale of non-current assets	7,576	(10,579)
Loss on retirement of non-current assets	12,918	14,621
Impairment losses	–	138,277
Loss (gain) on sale of investment securities	(78,769)	(582,367)
Decrease (increase) in accounts receivable - trade, and contract assets	(9,033,955)	(6,972,047)
Decrease (increase) in inventories	(3,306,985)	316,257
Increase (decrease) in trade payables	(774,984)	(3,013,597)
Increase (decrease) in accrued expenses	308,284	282,752
Increase (decrease) in contract liabilities	1,888,198	127,282
Other, net	317,350	(1,239,707)
Subtotal	(4,411,759)	(2,862,933)
Interest and dividends received	96,942	94,015
Interest paid	(87,291)	(126,108)
Income taxes paid	(1,285,394)	(1,697,146)
Net cash provided by (used in) operating activities	(5,687,502)	(4,592,173)
Cash flows from investing activities		
Purchase of investment securities	–	(10,000)
Proceeds from sale of investment securities	139,255	1,004,397
Purchase of property, plant and equipment	(2,037,515)	(2,853,257)
Proceeds from sale of property, plant and equipment	245,401	20,836
Purchase of intangible assets	(406,790)	(395,657)
Proceeds from collection of long-term loans receivable from employees	2,235	600
Net cash provided by (used in) investing activities	(2,057,413)	(2,233,081)

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	4,107,090	5,221,592
Proceeds from long-term borrowings	8,500,000	13,600,000
Repayments of long-term borrowings	(6,595,658)	(11,575,761)
Purchase of treasury shares	(269)	(353)
Proceeds from sale of treasury shares	1	–
Dividends paid	(678,915)	(940,017)
Other, net	(230,679)	(438,481)
Net cash provided by (used in) financing activities	5,101,568	5,866,978
Effect of exchange rate change on cash and cash equivalents	838,522	476,643
Net increase (decrease) in cash and cash equivalents	(1,804,824)	(481,632)
Cash and cash equivalents at beginning of period	12,939,212	11,134,387
Cash and cash equivalents at end of period	11,134,387	10,652,754

(5) Notes on consolidated financial statements

(Notes on going concern assumption)

Not applicable.

(Segment information, etc.)

(Segment information)

1. Overview of reportable segments

The Company's reportable segments are components of the Company for which separate financial information is available and are subject to periodic review by the Board of Directors for the purpose of determining the allocation of management resources and evaluating performance. The Company mainly produces and sells automatic labor-saving equipment and other products in Japan and overseas, and supplies its products to countries around the world.

Therefore, the Company is composed of business segments comprehensively classified by product type, properties, sales market, etc., and made the three reportable segments: "Automobile-related business," "Semiconductor-related business," and "Other automatic labor-saving equipment."

2. Calculation for the amount of net sales, profit or loss, assets, liabilities and other items by reportable segment

The accounting method for reportable segments generally follows that used to prepare the consolidated financial statements. The profits of the reported segments are numerical values based on operating profit. Intersegment internal revenues and transfers are based on market prices.

3. Information on the amount of net sales, profit or loss, assets, liabilities, and other items by reportable segment and breakdown of revenues

Previous fiscal year (from April 1, 2022 to March 31, 2023)

(Thousands of yen)

	Reportable segments				Others (Note 1)	Total
	Automobile-related business	Semiconductor-related business	Other automatic labor-saving equipment	Total		
Net sales						
Goods or services transferred at a point in time	2,031,806	20,319,745	5,061,494	27,413,047	2,213,250	29,626,297
Goods or services transferred over time	28,267,048	8,634,744	11,890,987	48,792,780	–	48,792,780
Revenue from contracts with customers	30,298,855	28,954,490	16,952,481	76,205,827	2,213,250	78,419,078
Other revenue	–	–	–	–	24,768	24,768
Sales to external customers	30,298,855	28,954,490	16,952,481	76,205,827	2,238,018	78,443,846
Intersegment sales and transfers	–	–	–	–	767	767
Total	30,298,855	28,954,490	16,952,481	76,205,827	2,238,786	78,444,614
Segment profit (loss)	1,559,306	3,445,127	930,868	5,935,303	(19,654)	5,915,649
Other items						
Depreciation	572,987	506,464	306,526	1,385,978	102,038	1,488,016

Notes: 1. The “Others” classification is a segment that is not included in reportable segments and includes the solar power generation related operations and the point and customer management system related operations of the Company’s subsidiary.

2. Segment assets are not presented as assets are not allocated to segments by business segment.

Current fiscal year (from April 1, 2023 to March 31, 2024)

(Thousands of yen)

	Reportable segments				Others (Note 1)	Total
	Automobile- related business	Semiconductor- related business	Other automatic labor-saving equipment	Total		
Net sales						
Goods or services transferred at a point in time	3,067,901	22,534,976	5,414,475	31,017,353	1,829,861	32,847,214
Goods or services transferred over time	33,917,074	4,855,070	10,668,861	49,441,005	531,712	49,972,718
Revenue from contracts with customers	36,984,975	27,390,046	16,083,337	80,458,358	2,361,573	82,819,932
Other revenue	–	–	–	–	19,525	19,525
Sales to external customers	36,984,975	27,390,046	16,083,337	80,458,358	2,381,098	82,839,457
Intersegment sales and transfers	–	–	–	–	640	640
Total	36,984,975	27,390,046	16,083,337	80,458,358	2,381,739	82,840,098
Segment profit (loss)	1,651,177	4,450,124	119,884	6,221,186	(177,836)	6,043,350
Other items						
Depreciation	818,579	511,502	369,398	1,699,480	109,222	1,808,703

Notes: 1. The “Others” classification is a segment that is not included in reportable segments and includes the solar power generation related operations and the point and customer management system related operations of the Company’s subsidiary.

2. Segment assets are not presented as assets are not allocated to segments by business segment.

4. Reconciliation of the difference between the total amount of reportable segments and the amount recorded in the consolidated financial statements

(Thousands of yen)

Net sales	Previous fiscal year	Current fiscal year
Reportable segment total	76,205,827	80,458,358
Net sales of the "Others" classification	2,238,786	2,381,739
Elimination of intersegment transactions	(767)	(640)
Net sales on consolidated financial statements	78,443,846	82,839,457

(Thousands of yen)

Profit	Previous fiscal year	Current fiscal year
Reportable segment total	5,935,303	6,221,186
Profit of the "Others" classification	(19,654)	(177,836)
Other adjustments	4,560	4,560
Operating profit on consolidated financial statements	5,920,209	6,047,910

(Thousands of yen)

Other items	Reportable segment total		Others		Adjustments		Amount recorded in consolidated financial statements	
	Previous fiscal year	Current fiscal year	Previous fiscal year	Current fiscal year	Previous fiscal year	Current fiscal year	Previous fiscal year	Current fiscal year
Depreciation	1,385,978	1,699,480	102,038	109,222	-	-	1,488,016	1,808,703

(Per share information)

(Yen)

	Previous fiscal year (from April 1, 2022 to March 31, 2023)	Current fiscal year (from April 1, 2023 to March 31, 2024)
Net assets per share	5,699.01	6,260.46
Basic earnings per share	411.23	418.27
Diluted earnings per share	411.21	–

Notes: 1. The basis for calculating basic earnings per share and diluted earnings per share is as follows.

	Previous fiscal year (from April 1, 2022 to March 31, 2023)	Current fiscal year (from April 1, 2023 to March 31, 2024)
Basic earnings per share		
Profit attributable to owners of parent (thousands of yen)	4,269,969	4,344,188
Amount not attributable to common shareholders (thousands of yen)	–	–
Profit attributable to owners of parent related to common shares (thousands of yen)	4,269,969	4,344,188
Average number of shares of common stock during the period (shares)	10,383,319	10,386,010
Diluted earnings per share		
Adjusted profit attributable to owners of parent (thousands of yen)	–	–
Increase in common stock (shares)	490	–
(of which, stock acquisition rights (shares))	(490)	(–)
Summary of diluted shares not included in the calculation of diluted earnings per share due to not having dilutive effect	–	–

2. The Company's shares held by the trust account of the stock delivery trust for officers are included in treasury shares deducted from the total number of shares issued and outstanding at the end of the fiscal year for the purpose of calculating net assets per share (63 thousand shares for the previous fiscal year; 60 thousand shares for the current fiscal year).

In addition, for the purpose of calculating basic earnings per share and diluted earnings per share, shares are included in the treasury shares deducted in the calculation of the average number of shares during the period (63 thousand shares for the previous fiscal year; 61 thousand shares for the current fiscal year).

3. The amount of diluted earnings per share in the current fiscal year is not provided because there are no potential shares.

(Significant subsequent events)

Not applicable.

Supplementary material

Status of production, orders received, and sales

(1) Production results

The table below shows production results by segment in the current fiscal year.

Name of segment	Current fiscal year (from April 1, 2023 to March 31, 2024)	Year-on-year (%)
Automobile-related business (thousands of yen)	37,422,622	119.6
Semiconductor-related business (thousands of yen)	27,656,870	90.9
Other automatic labor-saving equipment (thousands of yen)	16,324,602	92.9
Others (thousands of yen)	2,488,830	107.3
Total (thousands of yen)	83,892,925	102.8

Note: Amounts are based on selling prices and manufacturing costs before intersegment transfers.

(2) Orders received

The table below shows orders received by segment in the current fiscal year.

Name of segment	Orders received	Year-on-year (%)	Order backlog	Year-on-year (%)
Automobile-related business (thousands of yen)	44,492,794	116.6	39,150,295	123.7
Semiconductor-related business (thousands of yen)	25,107,234	73.7	19,470,330	89.5
Other automatic labor-saving equipment (thousands of yen)	14,357,507	75.1	6,295,301	78.5
Others (thousands of yen)	2,281,665	94.2	488,781	83.1
Total (thousands of yen)	86,239,202	92.0	65,404,709	105.5

Note: Amounts are based on selling prices.

(3) Sales results

The table below shows sales results by segment in the current fiscal year.

Name of segment	Current fiscal year (from April 1, 2023 to March 31, 2024)	Year-on-year (%)
Automobile-related business (thousands of yen)	36,984,975	122.1
Semiconductor-related business (thousands of yen)	27,390,046	94.6
Other automatic labor-saving equipment (thousands of yen)	16,083,337	94.9
Others (thousands of yen)	2,381,098	106.4
Total (thousands of yen)	82,839,457	105.6

Note: Intersegment transactions are offset and eliminated.

4. Non-consolidated financial statements and major notes

(1) Non-consolidated balance sheet

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	2,394,214	2,342,259
Notes receivable - trade	19,828	2,189
Electronically recorded monetary claims - operating	7,942,601	6,891,171
Accounts receivable - trade	8,703,440	6,639,535
Contract assets	29,789,459	38,702,346
Work in process	8,356,308	7,183,248
Raw materials and supplies	2,004,287	2,587,464
Advance payments to suppliers	294,025	1,119,474
Other	1,877,609	3,084,884
Total current assets	61,381,776	68,552,573
Non-current assets		
Property, plant and equipment		
Buildings	9,209,318	11,239,564
Structures	505,707	826,859
Machinery and equipment	1,286,096	2,321,876
Vehicles	44,438	31,239
Tools, furniture and fixtures	659,760	1,035,575
Land	9,287,645	9,310,179
Construction in progress	839,217	266,618
Total property, plant and equipment	21,832,184	25,031,912
Intangible assets		
Leasehold interests in land	25,781	25,781
Software	184,458	259,086
Other	266,654	433,820
Total intangible assets	476,894	718,689
Investments and other assets		
Investment securities	2,271,136	2,694,121
Shares of subsidiaries and associates	2,289,697	2,289,697
Investments in capital of subsidiaries and associates	1,374,619	1,248,942
Prepaid pension costs	4,582,216	5,408,310
Other	831,029	1,189,284
Allowance for doubtful accounts	(701,046)	(1,063,026)
Total investments and other assets	10,647,654	11,767,329
Total non-current assets	32,956,733	37,517,931
Total assets	94,338,509	106,070,505

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Electronically recorded obligations - operating	2,566,568	2,235,939
Accounts payable - trade	4,478,853	4,079,962
Short-term borrowings	12,400,000	17,500,000
Current portion of long-term borrowings	9,407,156	9,692,490
Accounts payable - other	881,072	2,080,394
Accrued expenses	2,462,988	2,584,989
Income taxes payable	666,862	578,139
Contract liabilities	472,073	284,739
Deposits received	99,903	158,103
Provision for bonuses for directors (and other officers)	110,886	108,107
Provision for product warranties	150,000	185,000
Provision for loss on construction contracts	131,392	115,352
Other	197,116	1,188,985
Total current liabilities	34,024,873	40,792,203
Non-current liabilities		
Long-term borrowings	7,738,188	9,477,093
Provision for share awards for directors (and other officers)	125,514	175,996
Deferred tax liabilities	514,185	807,449
Deferred tax liabilities for land revaluation	2,023,008	2,023,008
Other	632,944	1,512,286
Total non-current liabilities	11,033,840	13,995,834
Total liabilities	45,058,713	54,788,038
Net assets		
Shareholders' equity		
Share capital	2,633,962	2,633,962
Capital surplus		
Legal capital surplus	2,219,962	2,219,962
Other capital surplus	12,013,737	12,013,737
Total capital surplus	14,233,700	14,233,700
Retained earnings		
Legal retained earnings	246,000	246,000
Other retained earnings		
General reserve	5,500,000	5,500,000
Retained earnings brought forward	23,740,530	25,540,213
Total retained earnings	29,486,530	31,286,213
Treasury shares	(2,429,350)	(2,411,289)
Total shareholders' equity	43,924,843	45,742,587
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	656,069	1,235,771
Deferred gains or losses on hedges	198,362	(196,412)
Revaluation reserve for land	4,500,520	4,500,520
Total valuation and translation adjustments	5,354,952	5,539,879
Total net assets	49,279,795	51,282,467
Total liabilities and net assets	94,338,509	106,070,505

(2) Non-consolidated statement of income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	60,195,678	64,310,025
Cost of sales	49,630,799	53,213,209
Gross profit	10,564,878	11,096,816
Selling, general and administrative expenses	6,457,631	7,215,286
Operating profit	4,107,247	3,881,529
Non-operating income		
Interest and dividend income	401,102	261,747
Subsidy income	215,680	5,284
Other	161,631	138,644
Total non-operating income	778,414	405,676
Non-operating expenses		
Interest expenses	85,235	111,356
Foreign exchange losses	170,562	180,710
Commitment fees	6,881	16,602
Other	13,533	6,803
Total non-operating expenses	276,213	315,472
Ordinary profit	4,609,448	3,971,733
Extraordinary income		
Gain on sale of non-current assets	5,889	756
Gain on sale of investment securities	78,769	567,002
Insurance claim income	–	412,943
Total extraordinary income	84,659	980,702
Extraordinary losses		
Loss on retirement of non-current assets	12,287	14,158
Loss on sale of non-current assets	22,569	138
Loss on valuation of investments in capital of subsidiaries and associates	–	125,677
Loss on transportation accident	–	349,725
Total extraordinary losses	34,856	489,699
Profit before income taxes	4,659,250	4,462,735
Income taxes - current	1,046,180	1,510,468
Income taxes - deferred	143,577	212,262
Total income taxes	1,189,758	1,722,730
Profit	3,469,492	2,740,005

(3) Non-consolidated statement of changes in equity

Previous fiscal year (from April 1, 2022 to March 31, 2023)

(Thousands of yen)

	Shareholders' equity							
	Share capital	Capital surplus			Retained earnings			
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings		Total retained earnings
						General reserve	Retained earnings brought forward	
Balance at beginning of period	2,633,962	2,219,962	12,003,772	14,223,735	246,000	5,500,000	20,906,895	26,652,895
Changes during period								
Dividends of surplus							(679,000)	(679,000)
Profit							3,469,492	3,469,492
Purchase of treasury shares								
Disposal of treasury shares								
Gain on disposal of treasury shares			9,964	9,964				
Reversal of revaluation reserve for land							43,142	43,142
Net changes in items other than shareholders' equity								
Total changes during period	-	-	9,964	9,964	-	-	2,833,634	2,833,634
Balance at end of period	2,633,962	2,219,962	12,013,737	14,233,700	246,000	5,500,000	23,740,530	29,486,530

	Shareholders' equity		Valuation and translation adjustments				Share acquisition rights	Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total valuation and translation adjustments		
Balance at beginning of period	(2,452,359)	41,058,234	444,209	(238,178)	4,543,663	4,749,694	28,353	45,836,283
Changes during period								
Dividends of surplus		(679,000)						(679,000)
Profit		3,469,492						3,469,492
Purchase of treasury shares	(269)	(269)						(269)
Disposal of treasury shares	23,278	23,278						23,278
Gain on disposal of treasury shares		9,964						9,964
Reversal of revaluation reserve for land		43,142						43,142
Net changes in items other than shareholders' equity		-	211,859	436,541	(43,142)	605,258	(28,353)	576,904
Total changes during period	23,009	2,866,608	211,859	436,541	(43,142)	605,258	(28,353)	3,443,512
Balance at end of period	(2,429,350)	43,924,843	656,069	198,362	4,500,520	5,354,952	-	49,279,795

Current fiscal year (from April 1, 2023 to March 31, 2024)

(Thousands of yen)

	Shareholders' equity							
	Share capital	Capital surplus			Retained earnings			
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings		Total retained earnings
					General reserve	Retained earnings brought forward		
Balance at beginning of period	2,633,962	2,219,962	12,013,737	14,233,700	246,000	5,500,000	23,740,530	29,486,530
Changes during period								
Dividends of surplus							(940,322)	(940,322)
Profit							2,740,005	2,740,005
Purchase of treasury shares								
Disposal of treasury shares								
Net changes in items other than shareholders' equity								
Total changes during period	-	-	-	-	-	-	1,799,683	1,799,683
Balance at end of period	2,633,962	2,219,962	12,013,737	14,233,700	246,000	5,500,000	25,540,213	31,286,213

	Shareholders' equity		Valuation and translation adjustments				Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Total valuation and translation adjustments	
Balance at beginning of period	(2,429,350)	43,924,843	656,069	198,362	4,500,520	5,354,952	49,279,795
Changes during period							
Dividends of surplus		(940,322)					(940,322)
Profit		2,740,005					2,740,005
Purchase of treasury shares	(353)	(353)					(353)
Disposal of treasury shares	18,415	18,415					18,415
Net changes in items other than shareholders' equity		-	579,702	(394,775)		184,926	184,926
Total changes during period	18,061	1,817,744	579,702	(394,775)	-	184,926	2,002,671
Balance at end of period	(2,411,289)	45,742,587	1,235,771	(196,412)	4,500,520	5,539,879	51,282,467

**(4) Notes on non-consolidated financial statements
(Notes on going concern assumption)**

Not applicable.