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February 9, 2024

## Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Under Japanese GAAP)

Company name: Hirata Corporation  
 Listing: Tokyo Stock Exchange, Prime Market  
 Securities code: 6258  
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 Scheduled date to file quarterly securities report: February 9, 2024  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended								
December 31, 2023	61,008	10.6	5,903	32.0	6,103	37.3	4,647	44.2
December 31, 2022	55,183	11.0	4,473	20.3	4,447	10.5	3,223	17.4

Note: Comprehensive income For the nine months ended December 31, 2023: ¥5,470 million [4.0%]  
 For the nine months ended December 31, 2022: ¥5,260 million [69.5%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2023	447.50	–
December 31, 2022	310.42	310.40

Note: The amount of diluted earnings per share in the nine months ended December 31, 2023 is not provided because there are no potential shares.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2023	125,188	64,123	51.0
March 31, 2023	114,522	59,575	51.7

Reference: Equity  
 As of December 31, 2023: ¥63,800 million  
 As of March 31, 2023: ¥59,179 million

## 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	–	0.00	–	90.00	90.00
Fiscal year ending March 31, 2024	–	0.00	–		
Fiscal year ending March 31, 2024 (Forecast)				100.00	100.00

Note: Revisions to the forecast of cash dividends most recently announced: Yes

## 3. Consolidated earnings forecasts for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2024	83,000	5.8	6,200	4.7	6,300	8.6	3,900	(8.7)	375.52

Note: Revisions to the earnings forecasts most recently announced: Yes

**\* Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	10,756,090 shares
As of March 31, 2023	10,756,090 shares

- (ii) Number of treasury shares at the end of the period

As of December 31, 2023	368,952 shares
As of March 31, 2023	371,852 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	10,385,647 shares
Nine months ended December 31, 2022	10,383,009 shares

Note: Number of treasury shares at the end of period includes the number of the Company's shares held by the trust account of the stock delivery trust for officers (63,000 shares as of March 31, 2023 and 60,100 shares as of December 31, 2023).

- \* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

- \* Proper use of earnings forecasts, and other special matters

Forward-looking statements in this material, including earnings forecasts, are based on information currently available to the Company and on certain assumptions deemed reasonable. Actual results may differ significantly due to various factors. For the assumptions underlying the forecast, please refer to "Qualitative information on quarterly financial results for the period" on page 2 of the Attached Materials.

The supplementary materials of the quarterly financial results will be posted on the Company's website.

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## 1. Qualitative information on quarterly financial results for the period

### (1) Explanation of operating results

During the nine-month period, the overall sense of uncertainty over the future of the economic situation surrounding the Group continued due to the prolonged situation in Ukraine, rising tensions in the Middle East, and worldwide monetary tightening to control inflation, among other factors. In the U.S., despite a depressed manufacturing industry, personal consumption remained firm against the backdrop of favorable employment conditions. In Europe, although inflationary pressure is easing, economic recovery is slowing due to stagnant external demand. In China, in addition to the delayed recovery in personal consumption, the depressed real estate industry and slowing exports have led to a continued economic slowdown. In Japan, although weakness in external demand has been observed, business sentiment has followed trend of recovery, and capital investment trended firmly. In addition, personal consumption maintained a recovery trend, boosted by improvement in the labor and income environment.

In this business environment, the Group has entered the second year of its Mid-Term Management Plan (FY2022–FY2024), and plans to implement a variety of measures to further accelerate efforts towards “Business expansion in growth markets,” “Strengthening competitiveness as a global company,” “Strengthening ESG management initiatives,” and “Realization of management in line with the new normal era.”

During the nine-month period, both net sales and profit increased from the same period of the previous fiscal year due to a significant increase in sales of electric vehicle (EV)-related production equipment and an improvement in the cost of sales ratio of semiconductor-related production equipment. As a result, net sales for the nine-month period were ¥61,008 million (up 10.6% year on year), operating profit was ¥5,903 million (up 32.0% year on year), ordinary profit was ¥6,103 million (up 37.3% year on year), and profit attributable to owners of parent was ¥4,647 million (up 44.2% year on year).

Segment information is as follows.

#### (i) Automobile-related business

In the automobile-related business, both net sales and profits remained firm due to increased capital investment from automobile manufacturers as a result of the accelerated global EV shift. As a result, net sales were ¥26,842 million (up 26.9% year on year), and operating profit was ¥1,917 million (up 115.1% year on year).

#### (ii) Semiconductor-related business

In the semiconductor-related business, although production of silicon wafer transfer equipment remained firm, other net sales related to semiconductors declined. As a result, net sales were ¥20,126 million (down 1.4% year on year), and operating profit was ¥3,652 million (up 39.2% year on year).

#### (iii) Other automatic labor-saving equipment

In the other automatic labor-saving equipment, although net sales and profits related to organic electroluminescence (organic EL) and home appliances declined, net sales related to flat panel displays (FPD) for automotive applications increased. As a result, net sales were ¥12,174 million (up 1.8% year on year), and operating profit was ¥375 million (down 60.8% year on year).

## **(2) Explanation of financial position**

### (Assets)

Total assets at the end of the third quarter of the current fiscal year increased ¥10,665 million from the end of the previous fiscal year to ¥125,188 million. The main breakdown was an increase of ¥7,291 million in trade receivables (notes and accounts receivable - trade, and contract assets, and electronically recorded monetary claims - operating), and an increase of ¥2,585 million in property, plant and equipment due to investment in testing and analysis equipment, expansion of the Shichijo Plant and reconstruction of the Kansai Plant.

### (Liabilities)

Liabilities increased ¥6,117 million from the end of the previous fiscal year to ¥61,064 million. The main breakdown was an increase of ¥4,713 million in debt with interest (short-term borrowings and long-term borrowings) due to increased demand for funds in response to rising capital investment and production.

### (Net assets)

Net assets increased ¥4,548 million from the end of the previous fiscal year to ¥64,123 million. The main breakdown was an increase of ¥3,707 million in retained earnings due to the recording of ¥4,647 million in profit attributable to owners of parent and ¥940 million in dividends paid, and an increase of ¥903 million in foreign currency translation adjustment due to the impact of the depreciation of the yen. As a result, the equity-to-asset ratio fell to 51.0% from 51.7% at the end of the previous fiscal year.

## **(3) Explanation of future forecast information such as consolidated financial results forecasts**

Based on the financial results for the nine-month period and recent business performance trends, the Company has revised the earnings forecasts for the fiscal year ending March 31, 2024, announced on May 12, 2023. For details, please refer to the “Notice of Revisions to Full-Year Financial Results Forecasts and Dividend Forecasts” announced today (February 9, 2024).

## 2. Quarterly consolidated financial statements and major notes

### (1) Quarterly consolidated balance sheet

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	11,134,387	9,744,319
Notes and accounts receivable - trade, and contract assets	42,972,283	49,062,681
Electronically recorded monetary claims - operating	8,463,652	9,664,541
Inventories	14,219,410	14,945,390
Other	2,875,248	3,552,675
Allowance for doubtful accounts	(9,751)	(10,565)
Total current assets	79,655,230	86,959,043
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	10,888,319	11,659,555
Machinery, equipment and vehicles, net	1,828,466	2,792,166
Tools, furniture and fixtures, net	847,437	1,205,644
Land	9,850,292	9,874,400
Construction in progress	887,729	1,356,330
Total property, plant and equipment	24,302,245	26,888,097
Intangible assets		
Leasehold interests in land	25,781	25,781
Software	434,557	432,959
Other	289,491	394,666
Total intangible assets	749,829	853,407
Investments and other assets		
Investment securities	2,328,139	2,252,295
Distressed receivables	1,019	1,081
Retirement benefit asset	6,182,143	6,919,502
Deferred tax assets	239,430	246,958
Other	1,389,633	1,294,225
Allowance for doubtful accounts	(324,884)	(226,157)
Total investments and other assets	9,815,482	10,487,906
Total non-current assets	34,867,558	38,229,411
Total assets	114,522,788	125,188,455

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	6,966,957	7,109,066
Electronically recorded obligations - operating	4,800,696	4,395,366
Short-term borrowings	12,612,145	15,963,377
Current portion of long-term borrowings	9,407,156	8,987,660
Accounts payable - other	942,786	872,454
Accrued expenses	3,276,392	2,303,938
Income taxes payable	781,179	856,576
Contract liabilities	3,033,178	3,193,974
Provision for bonuses	88,247	200,588
Provision for bonuses for directors (and other officers)	123,306	-
Provision for product warranties	376,614	459,553
Provision for loss on construction contracts	138,227	118,536
Other	646,237	1,521,158
Total current liabilities	43,193,125	45,982,251
Non-current liabilities		
Long-term borrowings	7,738,188	9,519,696
Provision for share awards for directors (and other officers)	125,514	156,159
Deferred tax liabilities	749,791	1,314,944
Deferred tax liabilities for land revaluation	2,023,008	2,023,008
Other	1,117,516	2,068,569
Total non-current liabilities	11,754,017	15,082,377
Total liabilities	54,947,143	61,064,628
<b>Net assets</b>		
Shareholders' equity		
Share capital	2,633,962	2,633,962
Capital surplus	14,319,556	14,319,556
Retained earnings	37,381,654	41,088,903
Treasury shares	(2,429,350)	(2,410,935)
Total shareholders' equity	51,905,823	55,631,487
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	668,114	902,594
Deferred gains or losses on hedges	198,362	(54,455)
Revaluation reserve for land	4,500,520	4,500,520
Foreign currency translation adjustment	1,667,364	2,570,871
Remeasurements of defined benefit plans	239,726	249,104
Total accumulated other comprehensive income	7,274,089	8,168,635
Non-controlling interests	395,732	323,703
Total net assets	59,575,645	64,123,826
Total liabilities and net assets	114,522,788	125,188,455



**(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income**

**(Quarterly consolidated statement of income) (cumulative)**

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	55,183,482	61,008,849
Cost of sales	43,814,859	47,177,965
Gross profit	11,368,623	13,830,884
Selling, general and administrative expenses	6,895,120	7,926,994
Operating profit	4,473,502	5,903,890
Non-operating income		
Interest income	25,217	22,308
Dividend income	35,577	37,737
Foreign exchange gains	–	73,791
Subsidy income	215,046	20,070
Rental income	82,127	109,509
Gain on sale of scrap metal	35,370	25,666
Other	49,062	30,121
Total non-operating income	442,402	319,205
Non-operating expenses		
Interest expenses	64,583	88,589
Foreign exchange losses	357,555	–
Other	46,601	30,671
Total non-operating expenses	468,740	119,260
Ordinary profit	4,447,164	6,103,834
Extraordinary income		
Gain on sale of non-current assets	14,565	2,590
Gain on sale of investment securities	–	582,367
Total extraordinary income	14,565	584,958
Extraordinary losses		
Loss on retirement of non-current assets	10,853	288
Loss on sale of non-current assets	17,613	135
Total extraordinary losses	28,467	424
Profit before income taxes	4,433,263	6,688,368
Income taxes	1,246,523	2,118,504
Profit	3,186,740	4,569,863
Loss attributable to non-controlling interests	(36,341)	(77,707)
Profit attributable to owners of parent	3,223,081	4,647,571

**(Quarterly consolidated statement of comprehensive income) (cumulative)**

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	3,186,740	4,569,863
Other comprehensive income		
Valuation difference on available-for-sale securities	182,914	234,479
Deferred gains or losses on hedges	557,474	(252,818)
Foreign currency translation adjustment	1,348,350	909,246
Remeasurements of defined benefit plans, net of tax	(15,191)	9,316
Total other comprehensive income	2,073,547	900,225
Comprehensive income	5,260,288	5,470,088
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,285,696	5,542,117
Comprehensive income attributable to non-controlling interests	(25,408)	(72,028)

**(3) Notes on quarterly consolidated financial statements**  
**(Notes on going concern assumption)**

Not applicable.

**(Notes when there is a significant change in the amount of shareholders' equity)**

Not applicable.

**(Segment information)**

I Nine months ended December 31, 2022

1. Information on the amount of net sales and profit or loss by reportable segment and information on the decomposition of revenue

(Thousands of yen)

	Reportable segments				Others (Note)	Total
	Automobile- related business	Semiconductor- related business	Other automatic labor-saving equipment	Total		
Net sales						
Goods or services transferred at a point in time	1,111,202	14,054,194	4,042,632	19,208,029	1,639,888	20,847,918
Goods or services transferred over time	20,041,677	6,357,172	7,917,475	34,316,325	–	34,316,325
Revenue from contracts with customers	21,152,880	20,411,366	11,960,107	53,524,355	1,639,888	55,164,243
Other revenue	–	–	–	–	19,238	19,238
Sales to external customers	21,152,880	20,411,366	11,960,107	53,524,355	1,659,127	55,183,482
Intersegment sales and transfers	–	–	–	–	636	636
Total	21,152,880	20,411,366	11,960,107	53,524,355	1,659,763	55,184,118
Segment profit (loss)	891,770	2,624,197	957,125	4,473,094	(3,011)	4,470,082

Note: The “Others” classification is a segment that is not included in reportable segments and includes the solar power generation related operations and the point and customer management system related operations of the Company’s subsidiary.

2. Difference between the total amount of profit or loss of reportable segments and the amount recorded in the quarterly consolidated statement of income, and the main details of the difference (matters concerning variance adjustment)

(Thousands of yen)

Profit	Amount
Reportable segment total	4,473,094
Profit of the “Others” classification	(3,011)
Elimination of intersegment transactions	3,420
Operating profit in the quarterly consolidated statement of income	4,473,502

II Nine months ended December 31, 2023

1. Information on the amount of net sales and profit or loss by reportable segment and information on the decomposition of revenue

(Thousands of yen)

	Reportable segments				Others (Note)	Total
	Automobile- related business	Semiconductor- related business	Other automatic labor-saving equipment	Total		
Net sales						
Goods or services transferred at a point in time	2,148,419	16,286,147	4,031,536	22,466,102	1,379,406	23,845,508
Goods or services transferred over time	24,694,495	3,840,824	8,143,276	36,678,596	470,044	37,148,641
Revenue from contracts with customers	26,842,914	20,126,972	12,174,812	59,144,698	1,849,451	60,994,149
Other revenue	—	—	—	—	14,700	14,700
Sales to external customers	26,842,914	20,126,972	12,174,812	59,144,698	1,864,151	61,008,849
Intersegment sales and transfers	—	—	—	—	412	412
Total	26,842,914	20,126,972	12,174,812	59,144,698	1,864,563	61,009,262
Segment profit (loss)	1,917,783	3,652,310	375,615	5,945,709	(45,239)	5,900,470

Note: The “Others” classification is a segment that is not included in reportable segments and includes the solar power generation related operations and the point and customer management system related operations of the Company’s subsidiary.

2. Difference between the total amount of profit or loss of reportable segments and the amount recorded in the quarterly consolidated statement of income, and the main details of the difference (matters concerning variance adjustment)

(Thousands of yen)

Profit	Amount
Reportable segment total	5,945,709
Profit of the “Others” classification	(45,239)
Elimination of intersegment transactions	3,420
Operating profit in the quarterly consolidated statement of income	5,903,890

### 3. Supplementary Information

#### Status of production, orders received, and sales

##### (1) Production results

The table below shows production results by segment in the nine-month period.

Name of segment	Nine months ended December 31, 2023 (Thousands of yen)	Year-on-year (%)
Automobile-related business	27,240,352	121.8
Semiconductor-related business	20,775,830	94.7
Other automatic labor-saving equipment	12,442,383	97.2
Others	1,932,826	111.1
Total	62,391,394	106.0

Note: Amounts are based on selling prices and manufacturing costs before intersegment transfers.

##### (2) Orders received

The table below shows orders received by segment in the nine-month period.

Name of segment	Orders received (Thousands of yen)	Year-on-year (%)	Order backlog (Thousands of yen)	Year-on-year (%)
Automobile-related business	28,426,266	86.7	33,225,827	93.8
Semiconductor-related business	19,675,979	71.5	21,302,149	89.7
Other automatic labor-saving equipment	12,081,386	72.6	7,927,705	75.3
Others	1,800,636	102.4	524,700	104.2
Total	61,984,268	78.8	62,980,383	89.7

Note: Amounts are based on selling prices.

##### (3) Sales results

The table below shows sales results by segment in the nine-month period.

Name of segment	Nine months ended December 31, 2023 (Thousands of yen)	Year-on-year (%)
Automobile-related business	26,842,914	126.9
Semiconductor-related business	20,126,972	98.6
Other automatic labor-saving equipment	12,174,812	101.8
Others	1,864,151	112.4
Total	61,008,849	110.6

Note: Intersegment transactions are offset and eliminated.