



Security code : 6258
August 2025

Financial Results Explanatory Materials

FY2025 (March 2026)
First quarter

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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※FY2025 represents the fiscal year ending March 31, 2026.

Company Profile

| | |
|--------------------------------|---|
| Company Name | HIRATA Corporation |
| Address | 111 Hitotsugi, Ueki, Kita, Kumamoto, 861-0198 Japan |
| Representatives | Yuichiro Hirata, President |
| Date Established | December 29, 1951 |
| Capital | 2,633 million yen |
| Our business | Manufacture and sales of various manufacturing systems, industrial robots and logistic equipment |
| Stock Exchange Listings | Tokyo Stock Exchange, Prime Market (Symbol:6258) |
| Employees | Consolidated 2,394 Non-Consolidated 1,569 ※As of June 30, 2025 |
| Plants and office | 7 bases in Japan(4 bases in Kumamoto 1 each in Tochigi, Shiga, Tokyo) |
| Subsidiaries | 3 subsidiaries in Japan(2 in Kumamoto, 1 in Tokyo) 9 overseas subsidiaries(America, Mexico, Singapore, Thailand, Malaysia, 2 in China, Taiwan, Germany※) |

※ We started liquidation procedures of a subsidiary in Germany on May 1, 2025.

I . FY2025 First Quarter Results (Consolidated)

Financial Summary

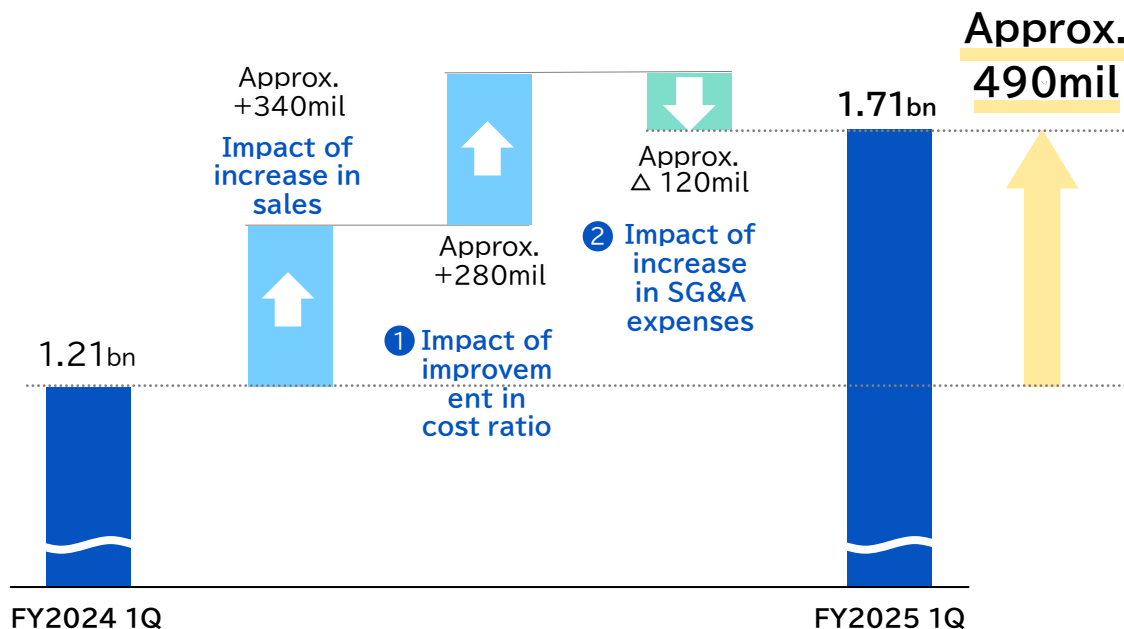
- Order received** Order received increased compared to the same period last year, driven by a large project related to internal combustion engines in the automobile-related business and continued strong demand for generative AI in the semiconductor-related business.
- Sales** Sales increased compared to the same period last year, supported by prior expansions in production capacity and workforce, resulting in revenue growth in both the automobile- and semiconductor-related business.
- Operating profit** Operating profit increased compared to the same period last year, supported by higher sales and improved cost ratios in the automobile-related business and other automatic labor-saving equipment.

(Units in millions of Yen)

| | FY2024 1Q | FY2025 1Q | YoY Change | |
|--|-----------------|-----------------|---------------|-------------------|
| | Actual results | Actual results | Amount of +/- | Percentage of +/- |
| Orders Received | 19,892 | 24,706 | 4,813 | 24.2% |
| Net Sales | 20,368 | 22,128 | 1,760 | 8.6% |
| Backlog of Orders | 64,928 | 59,010 | ▲5,918 | ▲9.1% |
| Operating Profit (Profit ratio) | 1,214 (6.0%) | 1,713 (7.7%) | 499 | 41.1% |
| Ordinary Profit | 1,279 | 1,638 | 359 | 28.1% |
| Profit attributable to owners of parent | 722 | 1,166 | 444 | 61.5% |

Factor Analysis on Changing Operating Profit

- Operating profit increased approximately 490 million yen from the same period of the previous year.
 - **Main factors for increase** : Increase in sales, Improvement in cost ratio
 - **Main factors for decrease** : Increase in the selling, general and administrative expenses



① Impact of improvement in cost ratio

Cost ratio : 80.5% \Rightarrow 79.2%

Main factors contributing to the improvement in cost ratio

- Promotion of price pass-through (mainly in automobile-related business)
- Improved profitability through enhanced proficiency (mainly in automobile-related business)

② Impact of increase in SG&A expenses

Main factors for the increase in SG&A expenses

- Increase in labor costs due to wage hikes and staff increases, etc.

Results by Segment

* Elimination of intersegment transactions is included in 'Others'.

| (Units in millions of Yen) | | FY2024 1Q | FY2025 1Q | Amount of +/- | Percentage of +/- |
|----------------------------|--|-----------|-----------|---------------|-------------------|
| Received orders | Total | 19,892 | 24,706 | 4,813 | 24.2% |
| | Automobile | 12,307 | 16,137 | 3,830 | 31.1% |
| | Semiconductor | 4,828 | 6,436 | 1,608 | 33.3% |
| | Other Automatic Labor-saving Equipment | 2,176 | 1,654 | ▲522 | ▲24.0% |
| | Others | 580 | 477 | ▲102 | ▲17.7% |
| Net Sales | Total | 20,368 | 22,128 | 1,760 | 8.6% |
| | Automobile | 9,824 | 10,690 | 865 | 8.8% |
| | Semiconductor | 7,055 | 7,959 | 904 | 12.8% |
| | Other Automatic Labor-saving Equipment | 2,932 | 2,802 | ▲129 | ▲4.4% |
| | Others | 556 | 675 | 119 | 21.5% |
| Backlog of orders | Total | 64,928 | 59,010 | ▲5,918 | ▲9.1% |
| | Automobile | 41,632 | 35,649 | ▲5,983 | ▲14.4% |
| | Semiconductor | 17,243 | 17,490 | 247 | 1.4% |
| | Other Automatic Labor-saving Equipment | 5,540 | 5,401 | ▲138 | ▲2.5% |
| | Others | 512 | 468 | ▲43 | ▲8.6% |
| Operating profit | Total | 1,214 | 1,713 | 499 | 41.1% |
| | Automobile | 476 | 1,226 | 749 | 157.4% |
| | Semiconductor | 920 | 291 | ▲629 | ▲68.4% |
| | Other Automatic Labor-saving Equipment | ▲155 | 172 | 327 | - |
| | Others | ▲26 | 24 | 51 | - |

Results by Segment : Automobile-related business

- Order received** Order received increased compared to the same period last year, driven by a large-scale project related to internal combustion engines (approximately 10 billion yen) and continued orders in the battery sector.
- Sales** Sales increased compared to the same period last year, as production progressed mainly in internal combustion engine-related and battery-related projects.
- Operating profit** Operating profit increased compared to the same period last year, as profitability significantly improved due to higher sales, active promotion of price pass-through in individual projects, and enhanced employee proficiency, in contrast to the previous year which saw higher development costs.

(Units in millions of Yen)

| | | FY2024 1Q | | FY2025 1Q | | YoY Change | |
|------------------------|--------|-----------|---------------------|-----------|---------------------|---------------|-------------------|
| | | Results | Segment composition | Results | Segment composition | Amount of +/- | Percentage of +/- |
| Received orders | | 12,307 | - | 16,137 | - | 3,830 | 31.1% |
| | EV | 8,828 | 71.7% | 4,228 | 26.2% | ▲4,600 | ▲52.1% |
| | Others | 3,478 | 28.3% | 11,909 | 73.8% | 8,430 | 242.3% |
| Net Sales | | 9,824 | - | 10,690 | - | 865 | 8.8% |
| | EV | 7,192 | 73.2% | 7,309 | 68.4% | 116 | 1.6% |
| | Others | 2,632 | 26.8% | 3,381 | 31.6% | 749 | 28.5% |
| Backlog of orders | | 41,632 | - | 35,649 | - | ▲5,983 | ▲14.4% |
| Operating profit | | 476 | - | 1,226 | - | 749 | 157.4% |
| Operating profit ratio | | 4.8% | - | 11.5% | - | - | - |

Results by Segment : Semiconductor-related business

- Order received** Order received increased compared to the same period last year, supported by continued strong demand for generative AI-related products, maintaining a high level.
- Sales** Sales increased compared to the same period last year, as production progressed mainly in wafer transfer systems in response to the rise in orders.
- Operating profit** Operating profit decreased compared to the same period last year, primarily due to a worsening cost ratio resulting from rising material costs and delays in price pass-through.

| (Units in millions of Yen) | | | | | | |
|-------------------------------|---------------|---------------------|---------------|---------------------|---------------|-------------------|
| | FY2024 1Q | | FY2025 1Q | | YoY Change | |
| | Results | Segment composition | Results | Segment composition | Amount of +/- | Percentage of +/- |
| Received orders | 4,828 | - | 6,436 | - | 1,608 | 33.3% |
| Wafer transfer | 4,269 | 88.4% | 4,818 | 74.9% | 549 | 12.9% |
| Others | 558 | 11.6% | 1,617 | 25.1% | 1,058 | 189.5% |
| Net Sales | 7,055 | - | 7,959 | - | 904 | 12.8% |
| Wafer transfer | 4,970 | 70.5% | 5,419 | 68.1% | 449 | 9.0% |
| Others | 2,084 | 29.5% | 2,539 | 31.9% | 455 | 21.8% |
| Backlog of orders | 17,243 | - | 17,490 | - | 247 | 1.4% |
| Operating profit | 920 | - | 291 | - | ▲629 | ▲68.4% |
| Operating profit ratio | 13.0% | - | 3.7% | - | - | - |

Results by Segment : Other Automatic Labor-saving Equipment

- Order received** Order received decreased compared to the same period last year due to a decline in orders related to organic EL products, falling below the previous year's level.
- Sales** Sales remained on par with the same period last year, as production progressed on organic EL-related orders received in the previous year.
- Operating profit** Operating profit increased compared to the same period last year, supported by higher sales of organic EL-related business with high proficiency, along with the completion of previously unprofitable projects.

(Units in millions of Yen)

| | FY2024 1Q | | FY2025 1Q | | YoY Change | |
|------------------------|-----------|---------------------|-----------|---------------------|---------------|-------------------|
| | Results | Segment composition | Results | Segment composition | Amount of +/- | Percentage of +/- |
| Received orders | 2,176 | - | 1,654 | - | ▲522 | ▲24.0% |
| Net Sales | 2,932 | - | 2,802 | - | ▲129 | ▲4.4% |
| Backlog of orders | 5,540 | - | 5,401 | - | ▲138 | ▲2.5% |
| Operating profit | ▲155 | - | 172 | - | 327 | - |
| Operating profit ratio | ▲5.3% | - | 6.1% | - | - | - |

Balance Sheet

| Assets | FY2024 | FY2025 1Q | YoY change |
|---------------------------|---------|----------------|------------|
| Current Assets | 88,035 | 88,927 | 892 |
| Cash & deposits | 12,882 | 10,648 | ▲2,234 |
| Accounts receivables | 56,561 | 58,363 | 1,801 |
| Inventories | 15,510 | 16,929 | 1,419 |
| Others | 3,080 | 2,985 | ▲94 |
| Non-Current Assets | 42,243 | 42,432 | 189 |
| Tangible fixed assets | 26,592 | 26,491 | ▲101 |
| Intangible fixed assets | 1,160 | 1,179 | 18 |
| Investment & other assets | 14,489 | 14,762 | 272 |
| Total Assets | 130,278 | 131,360 | 1,081 |

Main factors for increase/decrease

- Cash and deposits decreased due to payments for bonuses and corporate taxes.
- Accounts receivables increased as production progresses, leading to a rise in trade receivables.
- Long-term borrowings increased as a result of large-scale projects and a growing number of long lead-time orders.

| Liabilities | FY2024 | FY2025 1Q | YoY change |
|---|---------|----------------|------------|
| Current liabilities | 43,295 | 42,651 | ▲643 |
| Trade payables | 10,574 | 10,285 | ▲289 |
| Short-term borrowings※ | 22,330 | 22,715 | 385 |
| Others | 10,390 | 9,651 | ▲738 |
| Fixed liabilities | 18,143 | 20,578 | 2,434 |
| Long-term borrowings | 11,836 | 14,053 | 2,216 |
| Others | 6,307 | 6,525 | 218 |
| Total Liabilities | 61,439 | 63,230 | 1,791 |
| Total Net Assets | 68,839 | 68,129 | ▲709 |
| Total Liabilities and Net Assets | 130,278 | 131,360 | 1,081 |

(Units in millions of Yen)

※ including long-term borrowings due within one year

II. FY2025 Full Year Forecasts (Consolidated)

Full Year Forecast

- We anticipate an increase in revenue to 96 billion yen and an increase in operating profit to 8.4 billion yen for the fiscal year 2025 (ending March 2026).

There is no change to the earnings forecasts for the fiscal year ending March 31, 2026, disclosed on May 9, 2025.

(Units in millions of Yen)

| | FY2024 | FY2025 | YoY Change | |
|---|--------------|--------------------|---------------|-------------------|
| | Results | Full year forecast | Amount of +/- | Percentage of +/- |
| Net Sales | 88,483 | 96,000 | 7,516 | 8.5% |
| Automobile-related business | 43,059 | 43,000 | ▲59 | ▲0.1% |
| Semiconductor-related business | 30,186 | 36,000 | 5,813 | 19.3% |
| Other Automatic Labor-saving Equipment | 13,096 | 15,000 | 1,903 | 14.5% |
| Others | 2,141 | 2,000 | ▲141 | ▲6.6% |
| Operating Profit (x) | 6,898 (7.8%) | 8,400 (8.8%) | 1,501 | 21.8% |
| Ordinary Profit (x) | 6,889 (7.8%) | 8,200 (8.5%) | 1,310 | 19.0% |
| Profit attributable to owners of parent (x) | 4,778 (5.4%) | 5,700 (5.9%) | 921 | 19.3% |

Highlights of Full Year Forecast – Net Sales

- For the fiscal year 2025, we forecast sales revenue to be 96 billion yen, an increase of 8.5% compared to the previous period (the highest ever).
- We expect increased sales primarily in the semiconductor-related business.

There is no change to the earnings forecasts for the fiscal year ending March 31, 2026, disclosed on May 9, 2025.

① Automobile-related business 43 billion yen (almost the same compared to the previous year)

- We anticipate continued solid demand, primarily for ICE and EV batteries.
- As a core business for Hirata, we aim to improve productivity and ensure appropriate price pass-through.

② Semiconductor-related business 36 billion yen (+5.8 billion yen compared to the previous year)

- We expect semiconductor demand related to generative AI to remain strong in fiscal year 2025.
- By developing new products and enhancing supply capacity, we will respond to market needs and aim to increase our market share.

③ Other Automatic Labor-saving Equipment 15 billion yen (+1.9 billion yen compared to the previous year)

- Leveraging our past experiences, we will focus on responding to high-profit inquiries.

Transition and Forecast of Dividends and Dividend Ratio per Share

(Units in Yen)

| | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 forecast |
|---------------------------------------|--------|--------|--------|--------|--------|--------------------|
| Dividends per Share※ | 21.7 | 21.7 | 30.0 | 33.3 | 40.0 | 65.0 |
| Consolidated dividend payout ratio(%) | 16.6 | 25.2 | 21.9 | 23.9 | 25.9 | 35.3 |

Amount of treasure shares
acquired :approx. 1 billion yen
Total shareholder return ratio : **46.7%**

<Our approach to dividends>

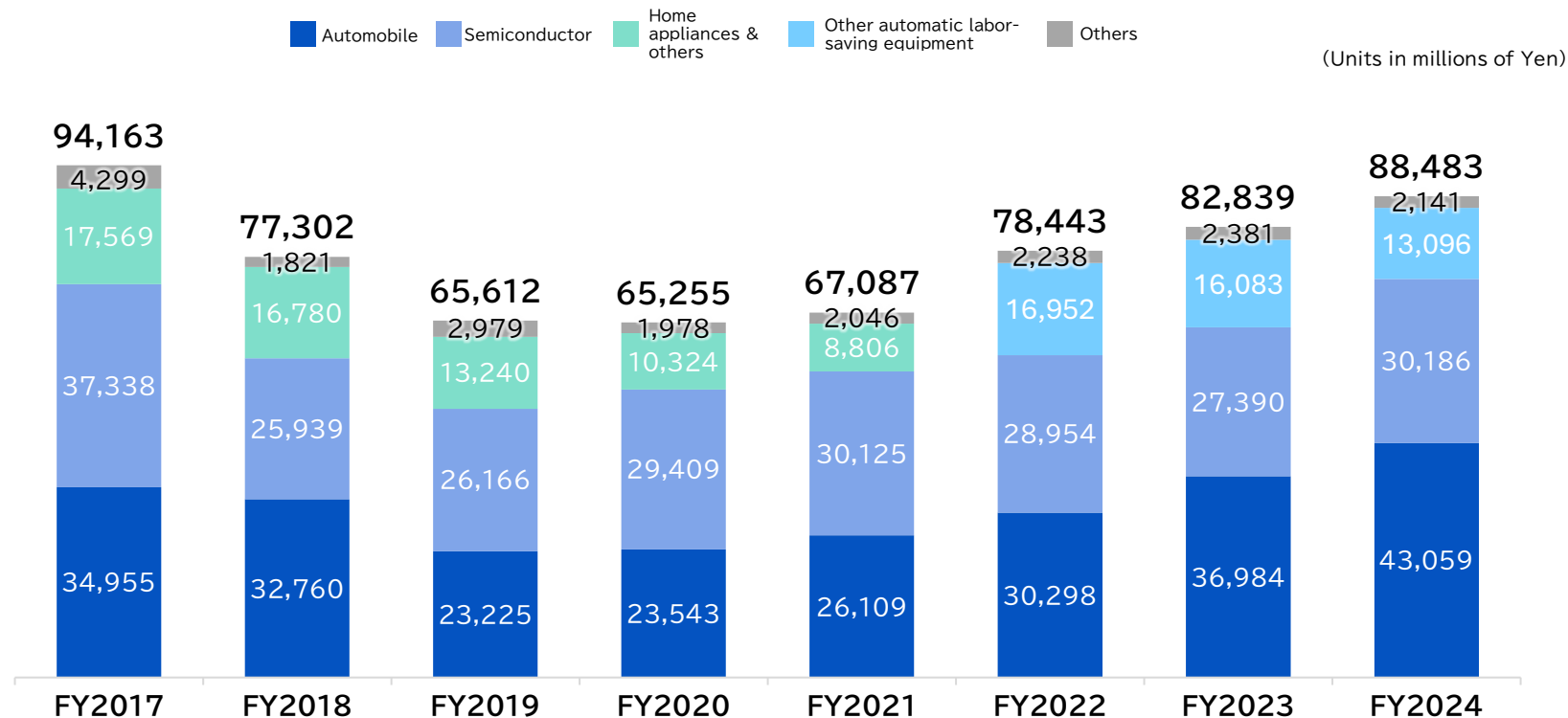
For dividends from the fiscal year 2025 onwards, based on the growth strategy aimed at enhancing corporate value as outlined in the medium-term management plan (FY2025-2027), we have established the allocation of growth investments and shareholder returns within our cash allocation policy, and decided to raise the target consolidated dividend payout ratio to a level from 20% to 35%.

For the fiscal year 2025's dividend, we anticipate a year-end dividend of 65 yen.

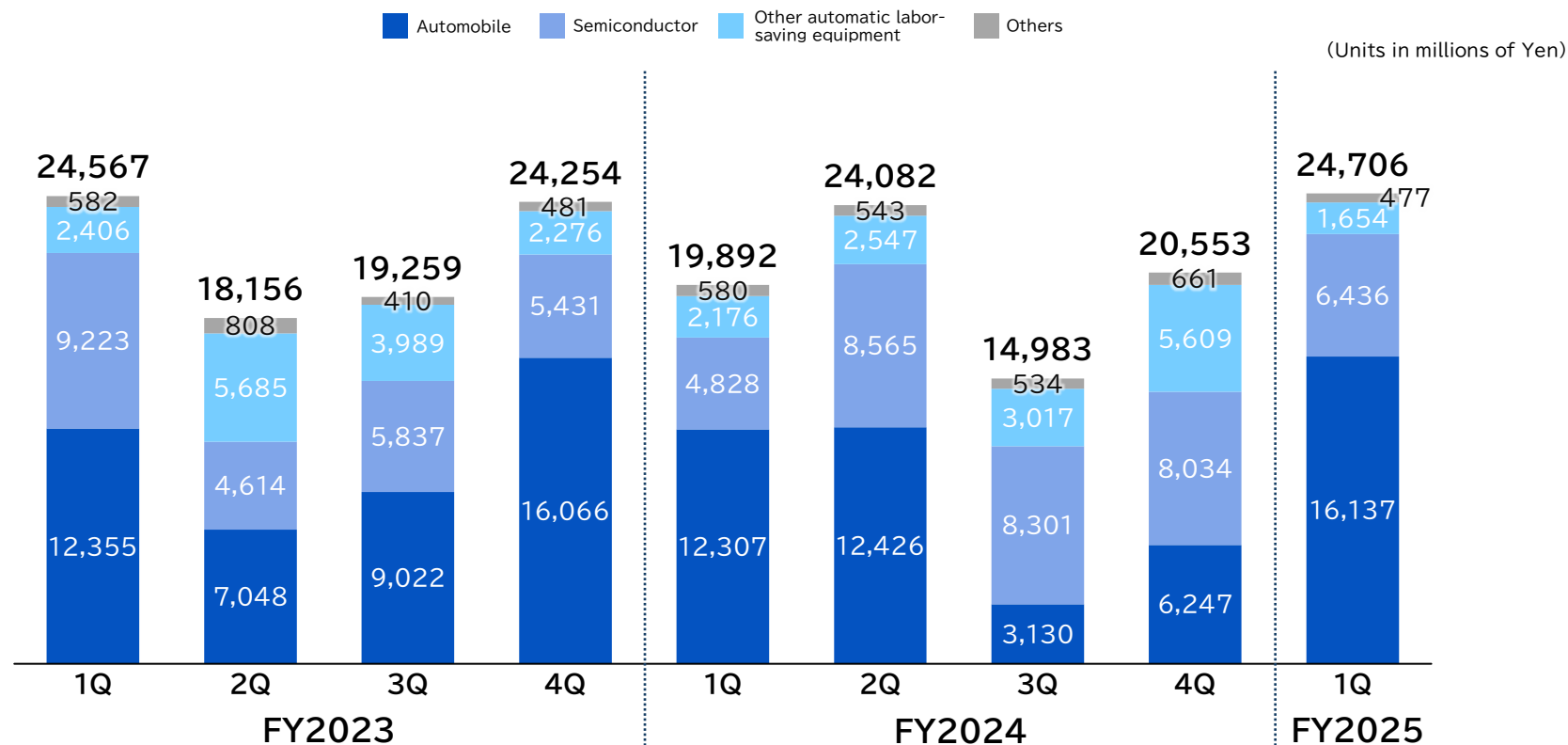
※The dividends per share reflects the impact of the share split (three-for-one), which became effective on April 1, 2025.

III. Reference Data

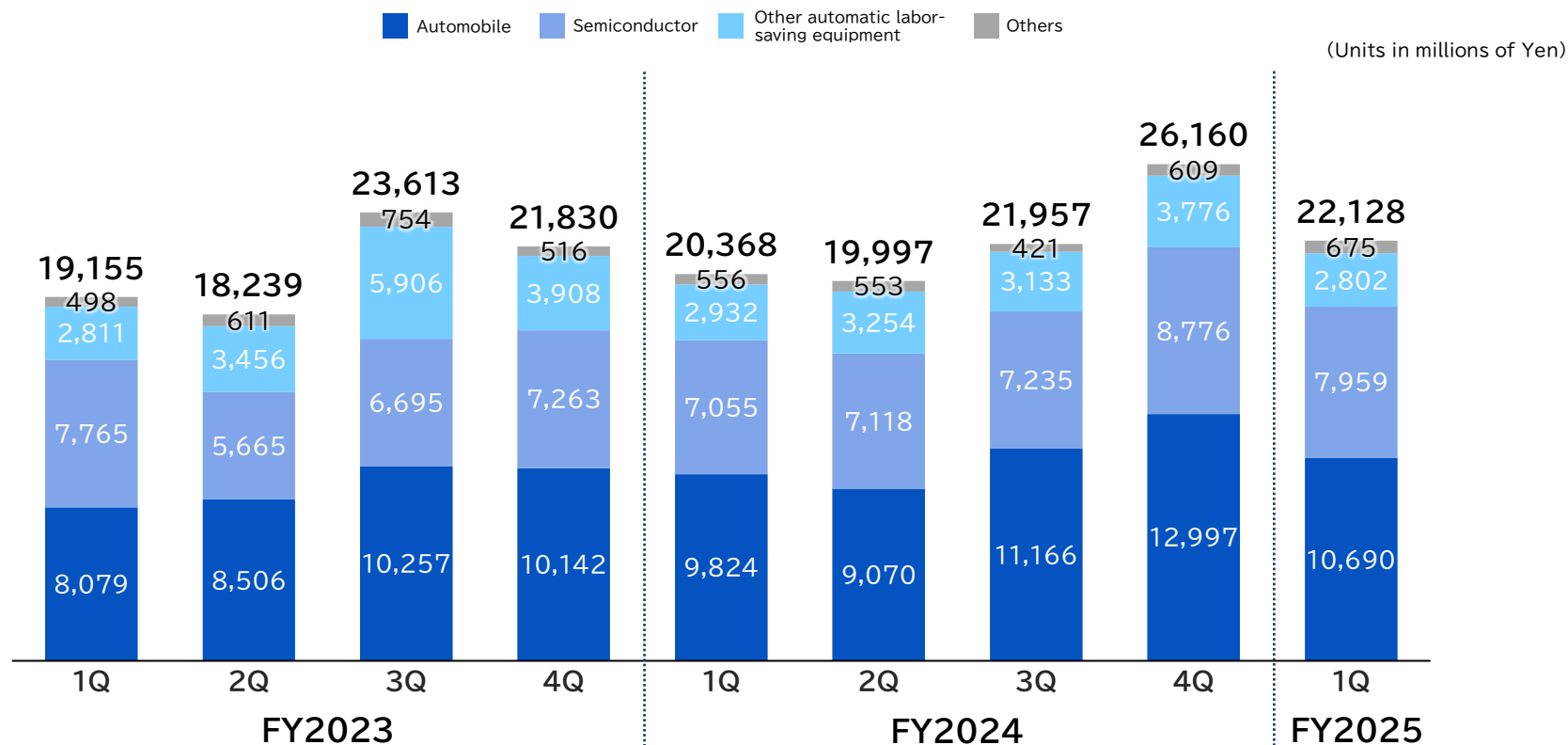
Net Sales by Business Segment (FY2017 to FY 2024)



Received Orders by Business Segment (Quarterly Trends)



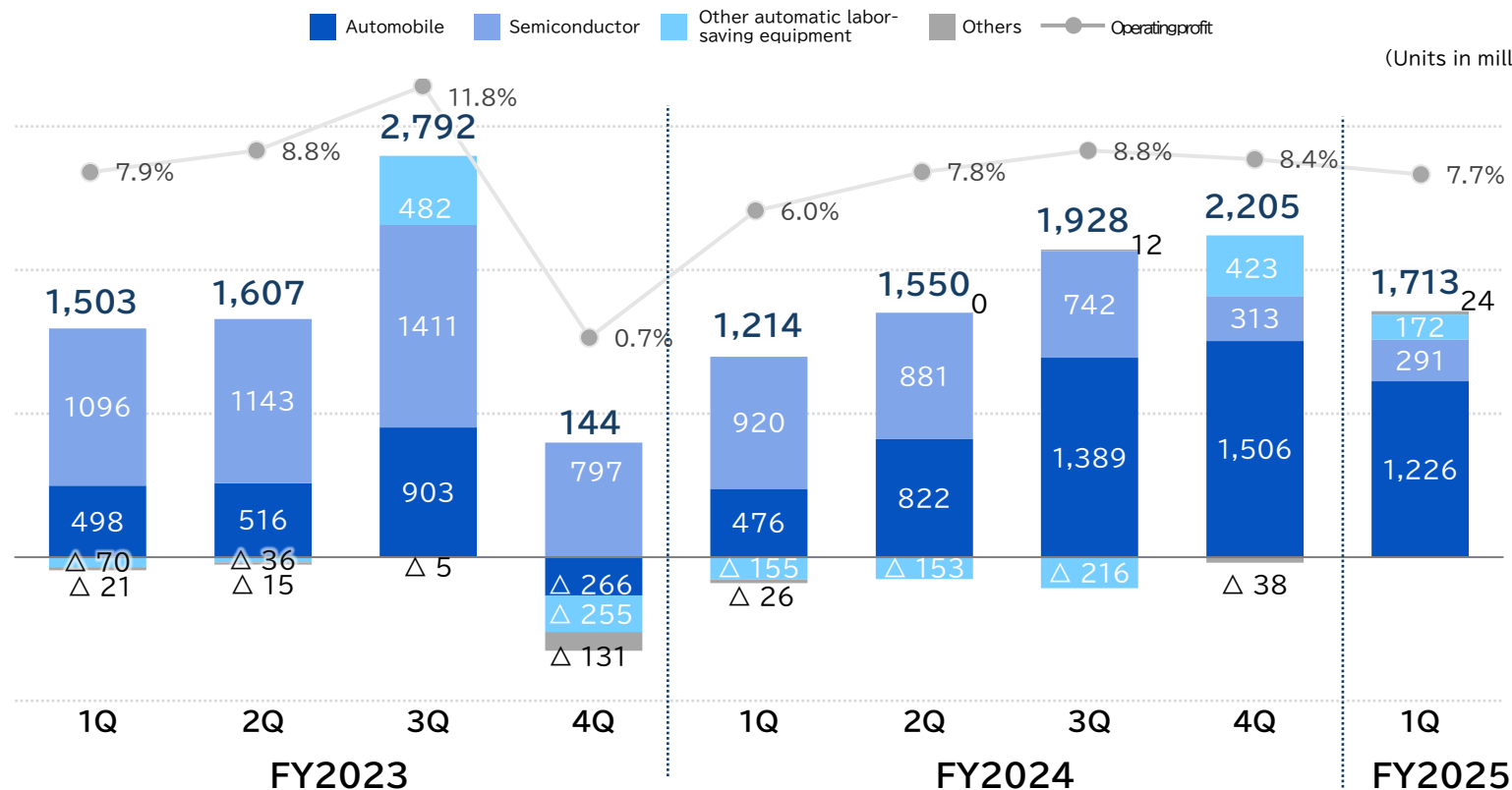
Net Sales by Business Segment (Quarterly Trends)



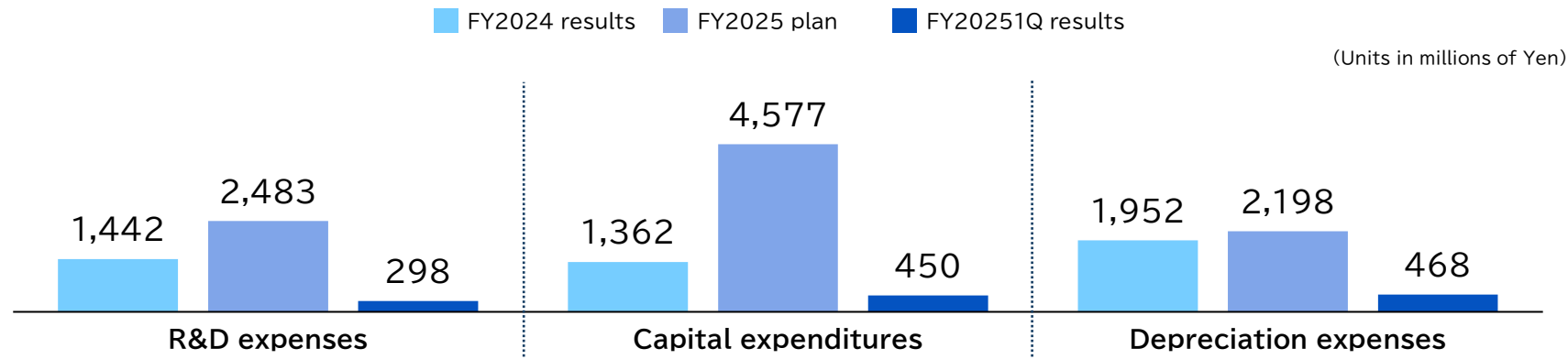
Operating Profit by Business Segment (Quarterly Trends)

*Others includes elimination

(Units in millions of Yen)



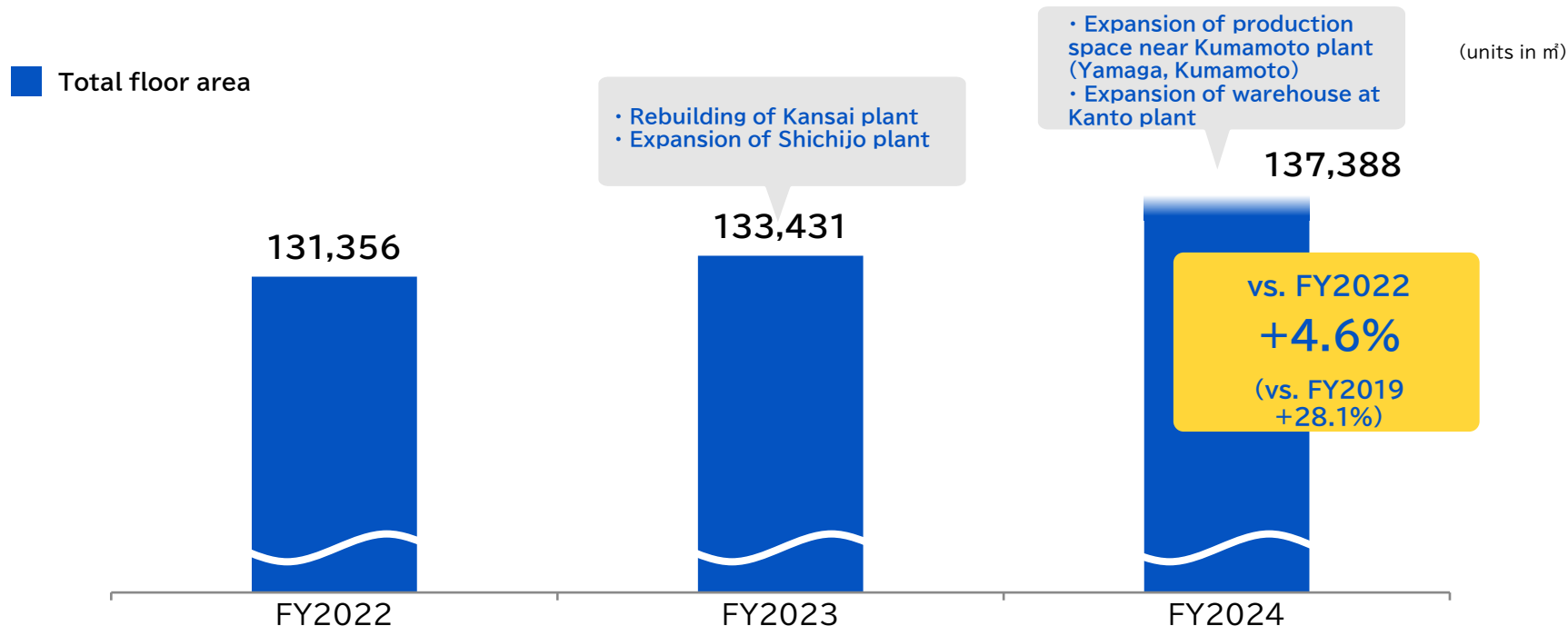
R&D expenses, CAPEX, and Depreciation expenses



| | FY2024 results | FY2025 plan | Reasons of increase/decrease |
|----------------------|-------------------|-------------------|---|
| R&D expenses | 1,442 million yen | 2,483 million yen | <ul style="list-style-type: none"> Promote the development of mass-produced products |
| Capital expenditures | 1,362 million yen | 4,577 million yen | <ul style="list-style-type: none"> Enhance production and development capabilities |

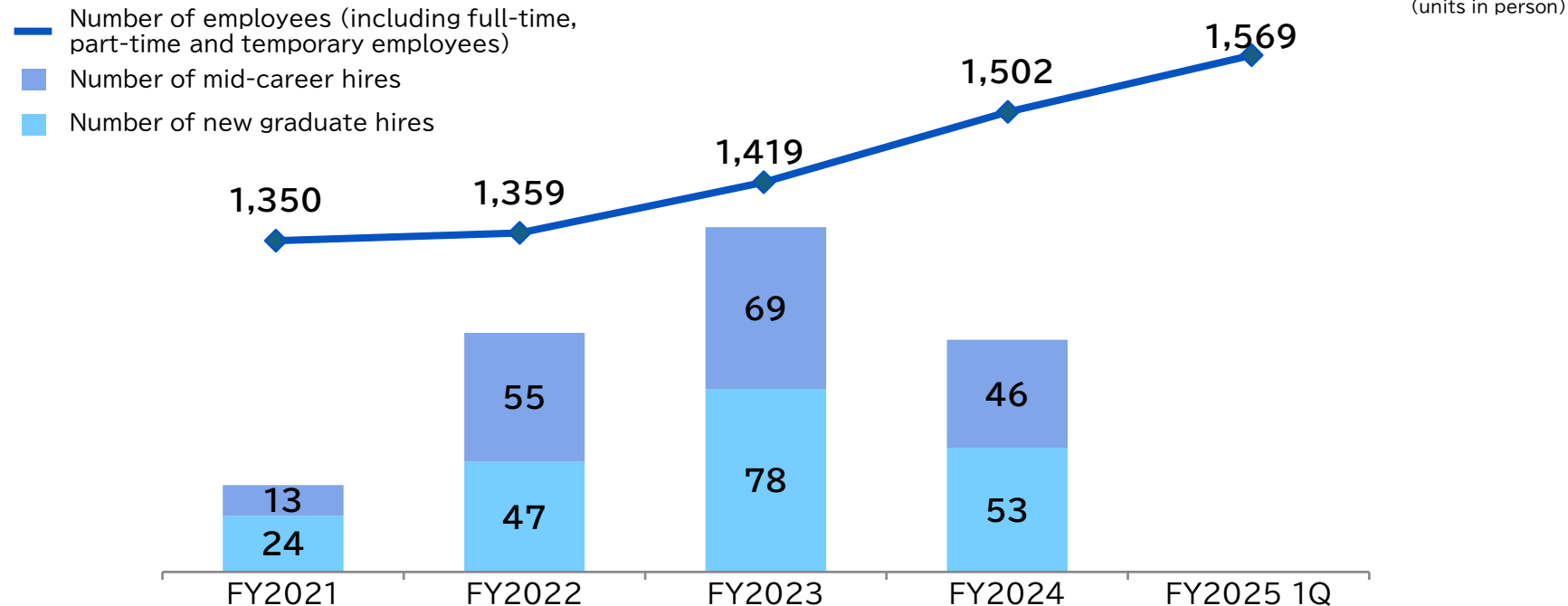
Production space (Non-consolidated · End of period)

- We are actively working on the continuous expansion of production space to increase our production capacity.
- We secure production space in Yamaga City, which is adjacent to Kumamoto City, for the fiscal year 2024 as well.



Number of recruits · employees (Non-consolidated · End of period)

- In anticipation of business expansion, we are committed to ensuring a continuous supply of talented professionals.
- We are working on talent retention through various measures such as wage improvements, workstyle reforms, enhancing employee benefits, and providing quality education and training opportunities.



External Environment and growth opportunities

Changes in the environment surrounding Hirata

Implications for our business

Hirata's strengths

Serious deepening of labor shortages
Surge in labor costs



Expansion of automation and labor-saving needs

Innovations in digital technologies centered around AI



Shift towards building equipment based on digitalization in production sites

Partial slowdown in the growth of the EV market
Automakers' all-around strategies



Response to advanced automation needs across a wide range of automobile-related equipment

Expansion of the semiconductor market and rapid technological evolution



Development of high value-added products in response to changing customer needs

Growing importance of sustainability



Product development and business cultivation that meet needs such as reducing environmental impact

Demands for enhancing corporate value from the market



Early realization of a high-profit structure through the pursuit of earning power



Long-term relationships with global top companies

Expertise, technologies, and resources developed as a manufacturer of production equipment

Ability to continuously meet customer needs for over 70 years

A trusted position in an industry with high barriers to entry

Role recognition

We recognize that expectations for our automation and labor-saving solutions from customers will continue to grow.




Topic : Receipt of large project orders

The list of large-scale purchase order projects we disclosed started from FY2023 and onwards

| Business segment | Disclosure date | | Outline of the equipment | Amount |
|-----------------------------|-----------------|----------|--|-------------------------------|
| Automobile-related business | 2023 | June | EDU assembly equipment for EVs | More than 8 billion yen |
| | 2024 | January | Battery charging and discharging related equipment for EVs | More than 4 billion yen |
| | | February | Engine assembly equipment for internal combustion engines | Approximately 13 billion yen |
| | | May | Battery charging and discharging related equipment for EVs | Approximately 2.5 billion yen |
| | | August | Battery charging and discharging related equipment for EVs | Approximately 5.6 billion yen |
| | | August | EDU assembly equipment for EVs | Approximately 8.7 billion yen |
| | 2025 | May | Engine assembly equipment for internal combustion engines | Approximately 10 billion yen |

- We have been continuously receiving large-scale projects due to our ability to handle such projects and our proven track record of successful deliveries..

Strengthening our efforts in ESG management

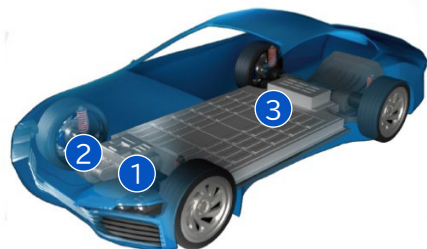
| | | | |
|------|------|---|--|
| 2023 | Apr. | The Sustainability Promotion Committee is established. |  |
| | | Sustainability page is established in our web page and the dissemination of ESG information is been strengthened. | |
| | Sep. | We sign the UN Global Compact. | |
| | Oct. | Human rights due diligence is implemented. | |
| | Nov. | We express our support for the Keidanren's "Charter of Corporate Behavior." | |
| 2024 | Jan. | Code of Conduct of the Hirata Group is established. |   |
| | | Human Rights Respect Working Group within the Sustainability Promotion Committee is established. | |
| | Jun. | Selected as a constituent stock for: 「FTSE Blossom Japan Index」 「FTSE Blossom Japan Sector Relative Index」 | |
| | Nov. | We have endorsed the Keidanren Declaration for Biodiversity and Guideline. | |
| 2025 | Mar. | We have obtained the "Silver" rating in the EcoVadis sustainability assessment. |  |

Business Overview : Main products of automobile-related business

- We continue to receive orders from North American automakers (Big three), North American emerging EV manufacturers, domestic electronic components manufacturers, focusing on EV related.

Main/Expansion Fields of EV-related business

Production equipment handled by Hirata



*Completed product image

1 EDU assembly equipment

Main field

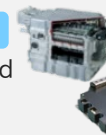
We manufacture EV-drive parts assembly equipment called EDU (Electric Drive Unit) combined with in-vehicle motors and gearboxes.



2 IGBT-Inverter assembly equipment

Main field

We manufacture in-vehicle electronic components mounted on EVs and transmissions such as IGBT and inverters.



3 Battery-related assembly equipment

Expansion field

(Cell charging / discharge process)

We manufacture conveying equipment for charging and discharging processes that are part of the battery cell progress.



Major markets, customers and competitive advantages

EDU assembly equipment

North America

Customers

- North American automakers (Big three)
- North American emerging EV manufacturers

IGBT-Inverter assembly equipment

Japan

Customers

- Domestic electronic components manufacturers

Battery-related assembly equipment

(cell charging/discharge process)

Japan

Customers

- Domestic battery manufacturers

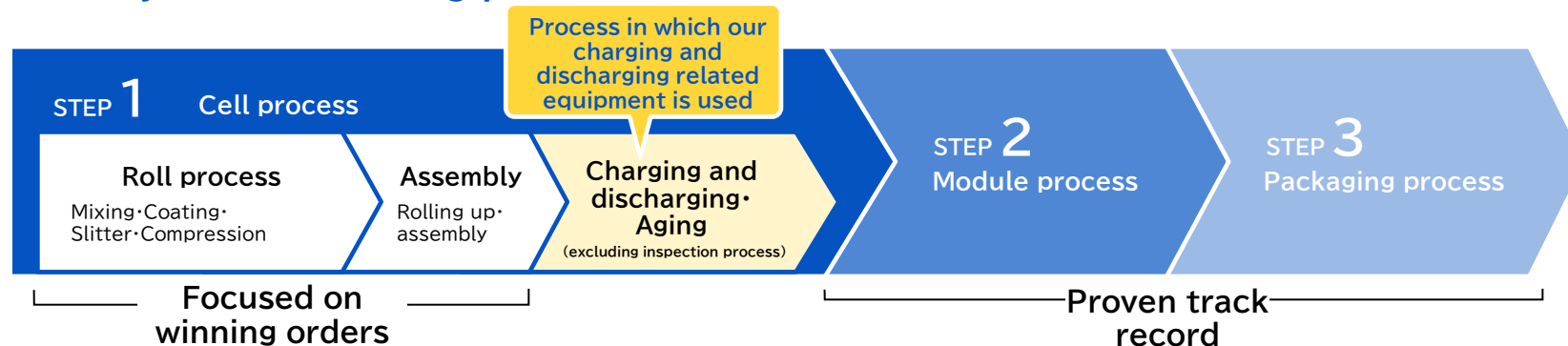
Hirata's competitive advantages

- Technical capabilities to handle large facilities, some of which exceed 1 km in total length, solely in-house
- A vast factory that allows us to build the customer's production line in our factory and install it on site after verifying the production capacity and quality
- Integrated system from development to production and maintenance
- Engineering ability to respond to customer requests

Business Overview : Charging and discharging related equipment

- This is equipment related to charge-discharge processes, which are responsible for the final stage of cell manufacturing: charging, discharging, and aging.
- We have a competitive advantage in systematization utilizing conveyance and stocking technologies.

Battery manufacturing process



Our products:

Charging and discharging related equipment

- The process of activating assembled cells (batteries) by repeatedly charging and discharging it to give it the functionality of a battery.
- We deliver the system to the customer by incorporating the charging and discharging machines procured from external suppliers into the transport lines and automated warehouses manufactured by us.
- The differentiating factor is our conveying and storage technology.

Transport system

This system provides optimal transfer between processes.

Warehouse system for aging

The system performs tests in high-temperature environments and measures the performance of cell voltages after a certain period of time in an automated warehouse.

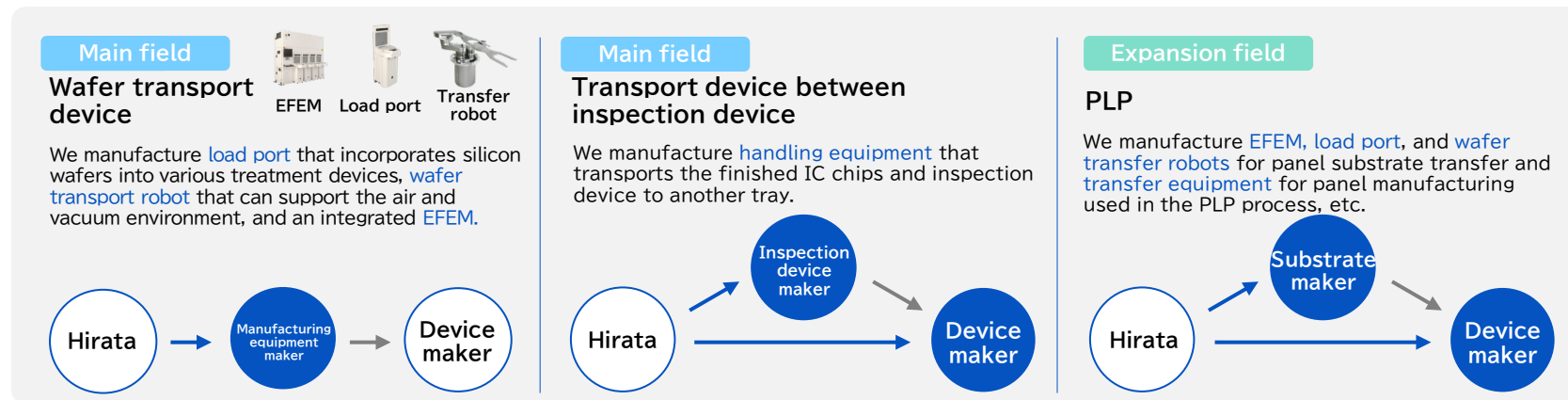
Warehouse system for charging and discharging

It is used in a process in which a full charge and discharge are repeated several times. It takes several hours to set the charging capacity, charging speed, and number of repetitions.

Business Overview : Main products of semiconductor-related business

- We continue to receive orders mainly for wafer transport devices and handling devices between inspection devices for domestic device manufacturers.

Main/Expansion Fields of Semiconductor-related business



Major markets, customers and competitive advantages

Wafer transport device

Japan

Customers

Domestic manufacturing equipment manufacturers

Transport device between inspection device

North America, Japan

Customers

- North American device makers
- Domestic inspection equipment manufacturers

PLP

North America, Europe, Japan

Customers

- North American device makers
- Domestic/European substrate manufacturers

Hirata's competitive advantages

- A wealth of component lineup
- Knowledge technology required for customization and optimization to meet customer requirements
- Integrated system from development to production and maintenance
- Engineering ability to respond to customer requests

Business Overview : Wafer transport device

- We design and manufacture **load ports** that take wafers into various processing equipment mainly used in the front-end process of semiconductor manufacturing, **wafer transfer robots** that transfer wafers, and **EFEMs** that integrate them.

Semiconductor manufacturing process

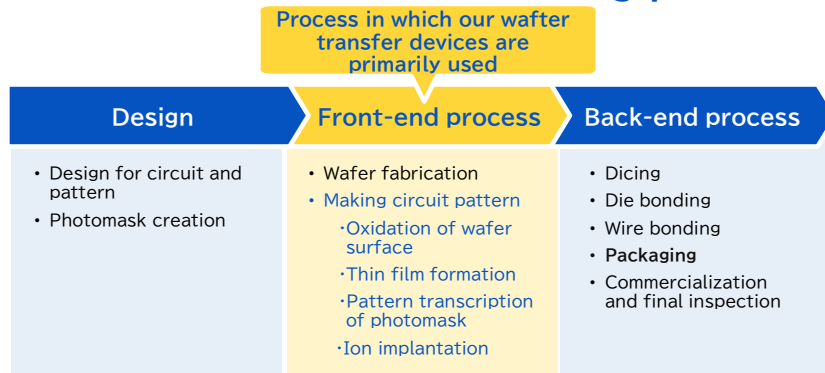


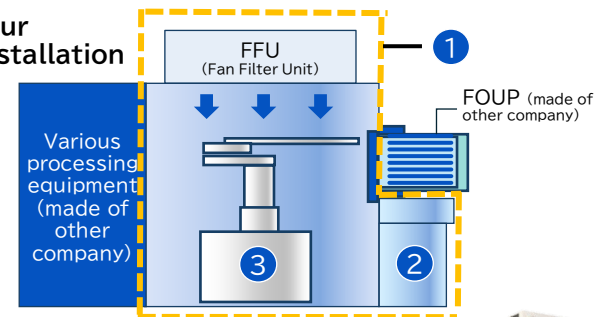
Image of our product installation



Multiple EFEM/load ports are used on a single line because multiple EFEM/load ports are installed at each processing unit.

Our main products

Image of our product installation



1 EFEM (Equipment Front End Module)

It is placed for each processing unit, with a wafer transfer robot inside and a load port on the front.

2 Load port

It opens and closes the lid on the back side of the FOUP ※, a device that makes up the EFEM, but is also sold as a stand-alone item.

3 Wafer transport robot

Wafers are removed from the FOUP and transferred to the processing equipment. After processing, the wafers are stocked back in the FOUP. It is a device that makes up the EFEM, but is also sold as a stand-alone item.

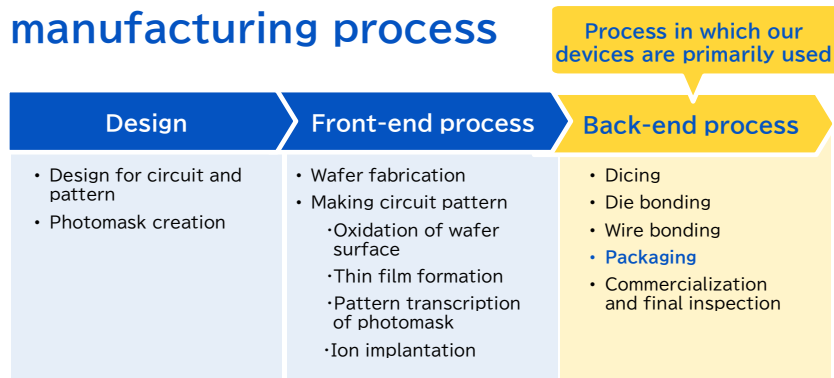


※FOUP : It is a container for wafers that holds multiple wafers and moves them between processes.

Business Overview : PLP

- We design and manufacture conveyance equipment used in PLP, an advanced packaging technology that is expected to expand.

Semiconductor manufacturing process



What is PLP (Panel Level Packaging) about?

- The packaging process involves rearranging numerous chips that have been individually cut after circuit formation onto thin, square-shaped substrates and then collectively molding them. This is a packaging technology called "PLP".
- In PLP, panel substrates larger than the standard 300mm wafer size, such as 510x515mm square, are commonly used.
- The panel substrate uses printed circuit boards, glass substrates for LCD panel manufacturing, and copper plates.

Difference of packaging process

Conventional packaging

Circuits are formed on wafers, and after cutting the chips into smaller pieces, they are individually bonded and encapsulated onto substrates to complete the product.

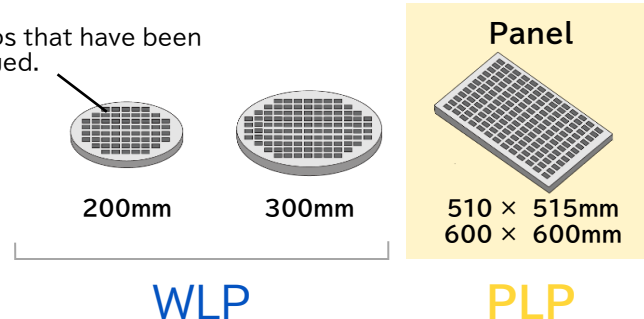
WLP (Wafer Level Package)

After cutting the chips individually, **only the good chips are rearranged on the wafer**, and then they are bonded and encapsulated onto the substrate while the chips are still on the wafer. They are then cut individually.

PLP (Panel Level Package)

After cutting the chips individually, **only the good chips are rearranged on a square-shaped panel**, and then they are bonded and encapsulated onto the substrate while the chips are still on the panel. They are then cut individually.

The chips that have been rearranged.



Business Overview : Other Automatic Labor-saving Equipment

- We manufacture products for various industrial fields such as organic EL vapor equipment, assembly equipment for home appliances, and medical physics and chemical equipment.

Main/New Fields of Other Automatic Labor-saving Equipment

Main field

Medical physiology and chemical equipment

We manufacture a system for sample tests (pathological tissue specimen device and fully automatic continuous thinning device).

Main field

Assembly equipment for home appliances

We manufacture all equipment, including motor assembly equipment built into high-performance home appliances.

Organic EL Vapor Equipment

We are contracted to manufacture vacuum evaporation equipment for OLED panels.

New field for monetization

Focused ultrasound therapy equipment

- We are jointly developing a focused ultrasound treatment device targeting pancreatic cancer with SONIRE Therapeutics Inc (Headquartered in Shinjuku, Tokyo, hereinafter referred to as SONIRE).
- We aim for non-invasive cancer treatment that fuses SONIRE's Ultrasonic Technology with our robot technology.
- Clinical trials in humans have started, and we have begun development of the next generation of mass production equipment.

Major markets, customers and competitive advantages

Medical physiology and chemical equipment

Japan

Customers

Domestic medical specialty manufacturers

Assembly equipment for home appliances

Asia

Customers

Asian home appliance manufacturers

Organic EL Vapor equipment

Japan

Customers

Domestic manufacturing device manufacturers

Hirata's competitive advantages

- Extensive knowledge and expertise in production facilities and equipment in various fields
- Integrated system from development to production and maintenance
- Engineering ability to respond to customer requests

Business Overview : High-Intensity Focused Ultrasound (HIFU) cancer treatment device

- We are applying our experience in specimen examination automation and robotics technology in the medical and scientific equipment field to enter the "treatment" domain.



- Hirata partners with SONIRE Therapeutics Inc. (SONIRE) in the medical and scientific equipment field.
- We conduct joint development of a cancer treatment device for clinical trials in humans (targeting inoperable pancreatic cancer)
- We develop device for minimally invasive treatment that does not involve skin incisions or organ removal.
- The devices are supplied to multiple domestic hospitals, and SONIRE are conducting domestic clinical trials. Hirata is providing after-sales service post-delivery.
- In the future, we aim to refine the device's safety, usability, and design, and work towards the development of mass-produced devices and the establishment of a mass production system.
- We are planning to expand overseas, aiming for early delivery to overseas hospitals and after-sales service at our overseas locations.

Cautionary statement with this document

Please be aware that the performance forecasts and future predictions mentioned in this document are based on the information available to us at the time of its creation. They are subject to potential risks and uncertainties, such as changes in economic conditions, competition with other companies, and exchange rates. Therefore, please note that actual performance may significantly differ from the future outlook mentioned or described in this document due to various factors, including changes in the business environment.